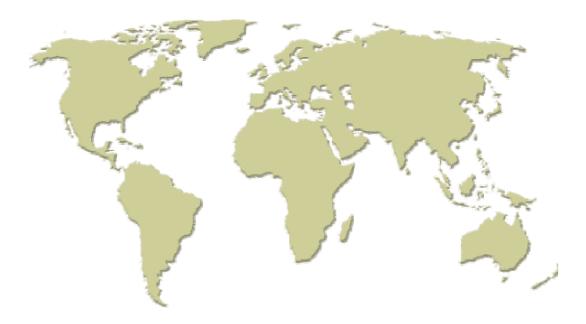


## International Exchange Handbook Academic Year Autumn 2009 – Spring 2010





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## The Schools

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North America Anderson School at UCLA Columbia Business School Fuqua School of Business Haas School of Business University of California, Berkeley Kellogg School of Management, Northwestern University MIT Sloan School of Management Rotman School of Management New York University, Leonard Stern School of Business Tuck School of Business University of Chicago Graduate School of Business (GSB) Stephen M. Ross School of Business at the University of Michigan Wharton School of the Univ. of Pennsylvania	33 36 40 42 46 49 52 54 57 60 64 66
<b>South America</b> Escola de Administração de Empresas de São Paulo da Fundação Getulio Vargas, (FGV-EAESP)	70
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## Why go on exchange?

Deciding whether to go on exchange for a term is very much a personal choice. Many of you chose London Business School specifically because you wanted an international experience. Going on exchange can further enhance that experience by taking the opportunity to live and study somewhere you have not been before. This is the guiding principle behind the International Exchange Programme.

Most students go on exchange not just for the 'experience' but often have additional reasons for doing so:

#### • Job Search

You may be interested in working in that part of the world either upon graduation or at some point in your career. Many students have found the opportunity to live there for 3 months invaluable in terms of getting to know the region as well as researching companies and even taking part in recruitment. Schools in Asia have become particularly popular in recent years for this reason.

• Academics

Whilst the London Business School elective portfolio offers a huge choice of courses and formats, some students choose to go on exchange to a certain school because of its strength in a particular area e.g. entertainment courses at UCLA

Networks

Going on exchange for a term essentially allows you to join the MBA cohort of another school for a term. Most returning students comment on how welcoming students are and that they made many new friends and contacts during their time there. Joining and participating in student clubs is something that most of our students take advantage off during their time there.

• Language & Culture

Many students use the time not only to study courses, but to ramp up their foreign language skills gained during year one of the MBA. Most schools still offer their courses in English, but a term on exchange gives you the immersion experience which in turn significantly helps your language abilities.

## **Your Eligibility**

The selection of students wishing to participate in the exchange programme will be made based on the following criteria:

- 1. Good financial standing at time of application i.e. any outstanding bills and first year fees due to date must be paid.
- 2. Where there is a language requirement for a particular school, the student must obtain the required level in that language by the end of the first year (June 2009). If you are undertaking private language study, please arrange to have taken a language diagnostic test by the end of Year 1.
- 3. As the primary aim of the portfolio is to allow students to go somewhere they have either never been before or not had a significant experience in that country, students **cannot** apply to go on exchange to schools in their home country, or in a country where they have spent more than **three** years (either working or studying) since the age of 18. Please do not submit an application if this applies to you. You may have an opportunity to apply for a school that falls within this category in the second round.

## **Your Application**

- 1. You are required to submit an essay for each school you wish to apply for. There is a word limit of 350 words per essay, which will be strictly applied. If your essay is more than 350 words it will fail to meet the selection criteria and your application will therefore not be considered.
- 2. You can apply for up to three exchange schools and you should list these in order of preference on the application form that is contained in this document. However, if you wish to apply for just one or two that is fine. Please submit an essay for each school on separate sheets of paper.
- 3. On each piece of paper there should be the following:
  - The name of the school.
  - An essay entitled "Why I would like to go on exchange to ...(name of school)" (maximum 350 words). Please print the word count at the bottom of the essay. The essay MUST be typed.
  - **Do not** put your name on your essays. Your name should be placed on the application form only. Only this form can be hand written. During the selection process this sheet is not shown to the selection committee.
- 4. Everyone will be put forward for all of their choices. What preference you give to your choices is NOT part of the selection process. However, if someone is selected for all three schools, they will be allocated the school they give the highest preference. Obviously some schools are more popular than others and it is possible that some students may not be allocated a place at any of their three choices.
- 5. At this stage, you do not need to specify which term you want to go on exchange. If you are offered a place and the school offers a choice, you can then decide. The number of spaces listed for each school is for the **year** not each term i.e. we have 14 spaces at CEIBS for the 2009/10 academic year.
- Interviews may be necessary and if you are short-listed for an interview it will take place between Monday 16<sup>th</sup> March and Thursday 19<sup>th</sup> March. Interviews are not likely to last more than 20 minutes.

## **The Selection Process**

- 1. Only applications that fully comply with the above criteria will be considered.
- 2. Essays will be assessed by a panel consisting of members of Faculty, the Programme Management Team, and MBA2009 students who have been on exchange.
- 3. In our experience, choosing to go on exchange and the Schools you select to apply for are very much a matter of personal choice. For this reason, we do not give a structured set of criteria for your application. However, in your application, you should give good, realistic reasons for going on exchange; show that you have researched the School(s) of your choice and have considered both the positive and negative aspects of exchange. You should also consider your role as a representative of London Business School whilst on exchange.

We will judge your application on how well you argue your case.

## **Allocations and Offers**

If you are offered a place on exchange, you are required to attend an offer briefing and have a total of three weeks with which to accept or reject this place. Please note that if you turn down an offer of a place, you will not go on exchange and will not be able to apply for any other exchange places that become available at a later date. As a result, make sure that you only apply to schools that you are prepared to go to.

Places not allocated in this round are then combined with any rejected places, and put through to Round 2. At this point, students who were not successful in securing a place in Round 1 and any student who did not participate in Round 1 can then apply for places in Round 2. It is at this stage that we lift the restriction around not returning to your home country or a country you have spent significant time in. Of course, we cannot say which schools will be available in Round 2 – we need to see what happens in Round 1 first.

Remember, if you are offered a place in Round 1 – you cannot turn it down in order to participate in Round 2. You have a right to reject your place in Round 1, but your eligibility to participate in exchange will end at this point.

## Your Responsibility and Obligations

If you accept an offer place on exchange, you are required to sign a formal acceptance agreement.

This agreement constitutes a firm undertaking to participate in the Exchange Programme. You should not sign this agreement if you are in any doubt as to your ability to participate in the Programme. Once you have made this undertaking, you will not be able to withdraw unless you gain the specific written approval by the MBA Programme Director (which may be granted only in the case of extenuating personal/health reasons).

In previous years, students have withdrawn from the Exchange Programme at short notice and this has the following repercussions:

- The exchange place is effectively 'lost' for that academic year.
  - If we do not fill our quota of exchange places at our host schools, the number of places for the next academic year can be reduced thus limiting the options for subsequent students

 In addition, it is considered unprofessional of any individual student to rescind on a formal agreement of this kind and for this reason disciplinary action may be taken at the discretion of the MBA Programme Director

Students who wish to withdraw without the appropriate agreement will normally face a reduction in the number of elective credits they are allowed to take in London, restrictions on access to electives in the term they were supposed to go on exchange and a possible financial penalty. Additional sanctions could be levied at the discretion of the MBA Programme Director.

### **Timetable of Application/Allocation Process**

#### **Briefings:**

Monday 2<sup>nd</sup> February - 17:15-18:15 (LT9) Tuesday 3<sup>rd</sup> February - 12:30-13:30 (LT9) Thursday 5<sup>th</sup> February - 12:30-13:30 (LT9)

#### Deadlines – 1<sup>st</sup> Round

#### Monday 2<sup>nd</sup> March 2009

Application deadline **5.30pm** on this date. Essays should be handed in to the MBA Programme Office Reception. This is a strict deadline and essays received after 5.30pm will not be considered.

Monday 16<sup>th</sup> March - Thursday 19<sup>th</sup> March - interviews (where necessary)

Friday 20<sup>th</sup> March - notification of exchange allocations will be confirmed at the end of this day.

Monday 6<sup>th</sup> & Tuesday 7<sup>th</sup> April, 12:30-13:30 (LT6) - Mandatory Offer Briefings

Friday 10<sup>th</sup> April - if you are offered a place, you will need to accept or reject it by this date.

#### Deadlines – 2<sup>nd</sup> Round

Monday 13th April 2009 - 2nd Round Available Exchange Places Released

Monday 20th April 2009 - 2nd Round Application Deadline

Friday 1<sup>st</sup> May 2009 - Results of 2nd Round Released

Monday 4th May 2009, 12:30-13:30 (LT6) - Mandatory Exchange Offer Briefing

Friday 8th May 2009 - Deadline for Accepting 2nd Round Offers

In the event that there are some un-allocated places and/or some offered places are rejected, a second round of applications will be run.

### Important points to consider

There is no question that the majority of students that go on exchange enjoy their time and 'add value' to their MBA experience. However, exchange is not for everyone – it is important to realise that there are trade-offs to going on exchange. Most students consider these and take the view that the trade-offs are acceptable and that the benefits of exchange are worth it. That said, it is also the case that there are many good reasons to stay at London Business School for the duration of your studies. Listed below are some of the things you should consider:

#### Programme Cost

You are required to take a minimum of nine and up to a maximum of twelve elective credits for the degree. When you go on exchange for a term, you are required to complete the equivalent of a full-time course load at that school. We judge this to be a total of <u>four elective credits</u>. Each school has different elective credit system, but this handbook will tell you what the equivalent number of courses are that you have to take whilst on exchange. If it is unclear – check with the exchange co-ordinator.

Also remember that elective credits taken on exchange count towards your MBA degree in the normal way i.e. you must fail no more than one of all your elective credits including those acquired on exchange. From school to school, full workloads vary, and you may find that you are doing more work at the exchange school than you would be somewhere else. Please note that this still counts as four credits back at London Business School.

Please note that there are no exceptions to the requirement to take four elective credits on exchange. Students are not permitted to take the equivalent of two or three credits and then take 'extra' credits when back at London Business School.

#### **Financial Cost**

Do think carefully about this and talk to students who have been on exchange. Paying your London Business School tuition fees means you are not required to pay any tuition fees direct to that institution. However, some schools do charge for additional 'tuition-related' services. For example, some schools routinely charge for course materials and printing. If you go to a school that charges for these services, you will be required to pay for these yourselves. Please note that when on exchange, it is your responsibility to purchase any insurance you may require. If going to a US institution, some institutions require you to take out a student healthcare insurance – this can run into hundreds of dollars.

London is expensive, but so are some of the places that we exchange with. That said, some students do report that it can be cheaper to go on exchange, particularly if the school offers subsidised on-campus housing. If renting in London, you may be able to arrange for an incoming exchange student to rent your flat whilst they are here and you are over there. You should work out a realistic budget before you go on exchange – and don't forget to factor in cost of flights.

#### **Career Services**

Whilst some students consider going on exchange as an essential part of their job search strategy, there will inevitably be some trade-offs by not being in London for a term. Remember that the main 'milk-round' for 2<sup>nd</sup> Year students is in the Autumn term of Year 2 not Spring term like you experienced in Year 1 for internship recruitment.

It is your responsibility to keep in contact with Career Services at London Business School, to find out who is recruiting during the year. Careers Services do post information on the Portal. Although at certain schools (Asian & South American), students have reported that it can be difficult to get access to the Internet at times.

Most positions allow you to apply for jobs remotely without the need to attend the company presentation. In terms of interviewing, this can prove more challenging. Some students return briefly to London during their exchange term to conduct interviews. Recruiters have been known to do some phone interviews or postpone interviews until you return. However, do not rely on this. It is important to get advice from Career Services in terms of the types of jobs you will be looking for.

Many schools allow you to make use of their career services departments. However, not all offer the same level of access you are used to. Whilst we have been working hard to ensure a fully reciprocal agreement with regards to Career Services at our partner school, this has not been completely achieved in all cases. You should note that you are not automatically entitled to full access to the Career Services of the exchange schools. Some of the schools give

priority to their students before allowing exchange students into some presentations. It might also be that exchange students cannot interview on campus. The information from each individual school is listed on the information sheets following, but you are advised to speak to both the School you are interested in and second year students who have been there on exchange in order to fully research the situation with their Career Services.

#### **Elective Courses at London Business School**

MBA2010 will be asked to select their London Business School electives for 2009/10 at the end of the summer term of Year one. You can expect to see around 80 courses offered across a range of formats in over 130 streams and across three terms. Whilst most of the more popular courses run in more than one term, some courses will only run in one particular term, due to faculty availability. It is therefore quite possible that their will be a course offered in London that is only on offer in a term that you want to go on exchange. Most students again see this trade-off as acceptable, mainly because they will be able to access similar courses on exchange or will access courses not offered in the school's elective portfolio which are also of interest to them.

At this stage, we cannot confirm to you precisely which courses will be offered in which term during 2009/10. As a guide, you can review what has been offered to MBA2009 for 2008/9, as around 70% will remain the same. However, things do change, so we cannot guarantee that the courses you want will not be offered in the term that you may be away on exchange.

Going on exchange means that you will only be permitted to take a maximum of eight elective credits from the London Business School portfolio, so remember to factor in how many elective credits you have 'spent' in Year 1.

It is possible that students who have successfully secured a place on exchange will not know which electives are available to them at their chosen exchange school at the time you are required to make your choices for London. In these cases, you will still need to make your selections for courses taken in London. Once you have been allocated your choices on exchange you can make any necessary changes to your London selections via the add/drop system. You will have access to the Add and Drop facility on line during the summer vacation and throughout your second year but you must ensure you make any necessary changes before the Add and Drop deadline – being on exchange is not seen as good reason for missing these deadlines. To ensure that you are kept up to date with any issues regarding electives (or any other important information from the Programme Office) please ensure that you check your London Business School e-mail and the My Programme website regularly whilst you are on exchange or set up forwarding to a more easily accessible email account for the duration of your exchange.

#### **Elective Courses at the Exchange Schools**

The choice and allocation of courses differs from school to school. Pay particular attention to which term you go on exchange, some schools offer lots of courses in Autumn term and not so many in the Spring term – or vice versa. Some schools offer a much bigger choice of courses but smaller schools will offer less. Many of the US schools use a bidding system. With this method, you are allocated a set number of points that you use to try and secure places on the courses you want. Obviously, the most popular courses will demand a higher number of points to be used. Other schools may hold back a set number of slots for exchange students. A small number of schools do not give equal access to exchange students in comparison to their own students. Once you have made your course choices, you are required to inform the MBA Programme Office of your selection. Once we have received this information a member of faculty will approve your selection to insure that the courses you choose are an appropriate addition to your MBA.

Please bear in mind that there is no guarantee whatsoever that you will get the courses you want whilst on exchange. By joining that school for a term, you agree to abide by their allocation system – London Business School cannot intervene on your behalf.

#### **Programme Flexibility**

If you are intending to complete the programme early i.e. 15 or 18 months, you can still go on exchange. Most schools offer the option of going in autumn or spring – of course if you are aiming for 15 months, then autumn will be your only option to go on exchange. The vast majority of schools accept exchange students in this term.

Given that we standardise the number of elective credits you receive for going on exchange to 4, it is extremely important that, if considering exchange and wanting to finish two terms early, you pay particular attention to the term dates of the short-listed schools you intend to apply to, particularly the start and end times of their term. As you will be aware, London Business School runs its own block weeks outside of the regular term e.g. in September and December in the autumn term, and you may wish to take advantage of these in order to complete your degree requirements by Dec/Jan of Year 2 if they fit with the exchange school dates. Please consider this carefully when finalising your electives for year 1.

#### **Second Year Project**

Regardless of when you plan to finish your MBA, all students must complete and pass their project in order to be eligible for the degree. You will be given your first briefing on the Second Year Project towards the end of Year 1. This is a project that requires a substantial work commitment and is normally done in teams of two. Therefore you should think carefully about how you plan to complete your project whilst spending a term on exchange. Some students secure a project in the city/country they are studying in. Most though have a London-based project – and a project partner based in London when they are not. It can be a challenge!

Students who take part in the exchange programme will have to think carefully about the timing of their second year project. Those going on exchange in the Spring Term will have to be particularly effective with their time management. Project presentations are rolled out in June 2009 and the submission deadline will be in early May 2010. If you have any queries regarding this please contact Caroline Milton (cmilton@london.edu).

#### **Term Dates**

Most schools will offer you a choice of which term to go there. However, the term dates of each school are different. Some of the schools' term dates overlap with those of London Business School. If you are intending to go in autumn, pay particular attention to when they start – it can sometimes be the beginning of September – which will be on or around the same time as when you finish your internship. You may have to sacrifice some of your summer vacation/internship. In spring term, pay particular attention to when the term ends, particularly if you are intending to take block weeks in London during the Easter vacation or courses in the summer term, you must ensure that you can be back in time. Many US schools do not finish until after the beginning of our summer term which may seriously impact your access to electives in that term. In a situation where you want to leave your exchange school early, you must seek permission well in advance and if allowed make arrangements with the exchange programme co-ordinator and faculty at the host school before you arrive. Certain schools have strict attendance policies but either way, **it is not acceptable to miss more than one week of class at any exchange school or back at London Business School.** 

#### Visas

Almost all places on exchange will require you to secure a student visa. These can take some time to process and specific requirements and restrictions vary from country to country. You are advised to research your personal visa situation as soon as possible and ensure that you make your application in plenty of time.

At this point it is worth mentioning that some US Schools issue J1 visas to incoming exchange students, rather than F1 visas. J1 visas can result in some restrictions to employment options in the US after the period of exchange. You should ensure that you research the visa requirements of any individual School that you intend to apply to and thoroughly consider the long term implications of this before you apply for exchange.

## Doing your research

#### "Choose your exchange school like you chose your business school. Fit is very important in deciding whether you will have a great experience"

Once you have decided that going on exchange is something you want to do, it is important that you invest the time into researching the schools that you want to apply to. Each school is different and putting the effort in at the application stage will not only save on possible anxiety and frustration later but it is likely to significantly improve the quality of your application and increase your chances of being offered a place at one of your choices.

This handbook is merely the start of that research. It provides a framework to get started. You should not base your choices solely on this information. Your research should include the following:

#### Exchange Handbook

The book lists all the schools that we exchange with. Each school has provided some basic information on their institution. The number of places available, the term dates, number of elective courses on offer. It will also let you know what level of access to career services they give (if any), whether there is housing on campus available etc.

#### **Contacting the Schools**

You should check out the school's website and you can make contact with the school's exchange co-ordinator who will be happy to answer any questions you have. Their contact details are listed in the handbook. Remember, these co-ordinators will be your main point of contact should you end up at that school. They also want you to make the right choice.

#### Students

By far the most valuable and important part of your research! The handbook lists some of the comments made by our students who went on exchange to those schools. However, do not just rely on these comments, talk to them. Around 100 members of MBA2009 either went on exchange in the autumn term or are currently on exchange in spring. Their contact details are listed in this book, so take the opportunity to discuss with them what exchange was/is like for them. Do remember that exchange schools are still a matter of personal choice i.e. what may not be a perfect match for one student may be an excellent choice for someone else – it all depends on what you want. Be clear about what it is you are looking to get out of exchange and they can tell you if that school will provide what you are looking for.

In addition, remember that London Business School takes in over 100 students from these schools each year. In the spring term, we have around 50 students from many of the schools that you will be considering. Their contact details are also listed in this book – take the opportunity to speak to them about their schools.

### Remember...

You cannot change your selections once the application deadline has passed.

### But more importantly...

If you are offered a place on exchange and you accept it, you are committed to taking up that place. Attempting to withdraw at a later stage is not only unfair to your fellow students (as the place is not transferable) it could have serious implications for your academic progression on the degree.

## Good luck!!

## MBA2009 and EMBA students on exchange during 2008/2009

Eirot Nomo	Surromo	Class	School	Torm	Emoil
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Felipe	Liendo	MBA 2009	Chicago	SPR	fliendo.mba2009@london.edu
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Nikita	Popat	MBA 2009	ISB	SPR	npopat.mba2009@london.edu
Paul	Chen	MBA 2009	Kellogg	SPR	pchen.mba2009@london.edu
Shinichiro	Oda	MBA 2009	Kellogg	AUT	soda.mba2009@london.edu
Haseeb	Anwar	MBA 2009	Melbourne	SPR	hanwar.mba2009@london.edu
Shirona	Partem	MBA 2009	MIT	AUT	spartem.mba2009@london.edu
Dirk	Wagener	SEMBA 2009	MIT	AUT	dwagener.semba2009@london.edu
Athena	Bersimis	MBA 2009	Stern	SPR	abersimis.mba2009@london.edu
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Frederic	Brassard	MBA 2009	Stern	SPR	fbrassard.mba2009@london.edu
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Juan Pablo	Fernandez Agras	MBA 2009	Stern	AUT	jfagras.mba2009@london.edu
Aly	Gillani	MBA 2009	Stern	SPR	agillani.mba2009@london.edu
Kathleen	Harman	MBA 2009	Stern	SPR	kharman.mba2009@london.edu
Rob	Iverach	MBA 2009	Stern	SPR	riverach.mba2009@london.edu
Andrea	Lugini	MBA 2009	Stern	AUT	alugini.mba2009@london.edu
Maria	Munina	MBA 2009	Stern	AUT	mmunina.mba2009@london.edu
James	Park	MBA 2009	Stern	SPR	jpark.mba2009@london.edu
Alejandro	Reynal	MBA 2009	Stern	AUT	areynal.mba2009@london.edu
Paolo	Rubatto	MBA 2009	Stern	AUT	prubatto.mba2009@london.edu
Katy	Emig	MBA 2009	Tuck	SPR	kemig.mba2009@london.edu
Ignacio	Del Rio	MBA 2009	Wharton	SPR	idelrio.mba2009@london.edu
Ahmed	Hassanein	MBA 2009	Wharton	SPR	ahassanein.mba2009@london.edu
Abhishek	Kapur	MBA 2009	Wharton	AUT	akapur.mba2009@london.edu
Ishita	Sinha	MBA 2009	Wharton	SPR	isinha.mba2009@london.edu
Davide	Sosio	SEMBA 2009	Wharton	AUT	dsosio.semba2009@london.edu

## IEP2009 Students at London Business School SPR09

First Name	Surname	Exchange School	London Email
Marc	Ebolo	AGSM	mebolo.iep2009@london.edu
Simon	Moore	AGSM	smoore.iep2009@london.edu
Vaibhav	Ranjan	AGSM	vranjan.iep2009@london.edu
Peter	Wolf	AGSM	pwolf.iep2009@london.edu
Daniel	Guasco	Cape Town	dguasco.iep2009@london.edu
Nir	Hermelin	Cape Town	nhermelin.iep2009@london.edu
Tobias	Puhlmann	Cape Town	tpuhlmann.iep2009@london.edu
Mark	Schmaman	Cape Town	mschmaman.iep2009@london.edu
Megha	Agrawal	Chicago	magrawal.iep2009@london.edu
Jaemun	Byun	Chicago	jbyun.iep2009@london.edu
Ling	He	Chicago	Ihe.iep2009@london.edu
Ritesh	Khandelwal	Chicago	rkhandelwal.iep2009@london.edu
Guy	Lakonishok	Chicago	glakonishok.iep2009@london.edu
Aron	Lencz	Chicago	alencz.iep2009@london.edu
Jose Luis	Medal	Chicago	jmedal.iep2009@london.edu
Corey	Perlmutter	Chicago	cperlmutter.iep2009@london.edu
Eddy	Abraham	Columbia	eabraham.iep2009@london.edu
Cheryl	Dawson	Columbia	cdawson.iep2009@london.edu
Wei Bing	Lee	Columbia	wlee.iep2009@london.edu
Evi	Philippidi	Columbia	ephilippidi.iep2009@london.edu
Victor	Benavides	HEC	vbenavides.iep2009@london.edu
Glebs	Fokins	HEC	gfokins.iep2009@london.edu
Victoria	Cassels	IAE	vcassels.iep2009@london.edu
Tobias	Hessel	IAE	thessel.iep2009@london.edu
Ignacio	Pascual	IAE	ipascual.iep2009@london.edu
Natalia	Piaggio	IAE	npiaggio.iep2009@london.edu
Souvik	Ghosh	ISB	sghosh.iep2009@london.edu
Madhusudhan	Raghunathan	ISB	mraghunathan.iep2009@london.edu
Jose Emilio	Caballero	Kellogg	jcaballero.iep2009@london.edu
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Yuliya	Gab	Kellogg	igab.iep2009@london.edu
Alan	Huang	Kellogg	ahuang.iep2009@london.edu
Ryan	Mullin	Kellogg	rmullin.iep2009@london.edu
David	Myszkowski	Kellogg	dmyszkowski.iep2009@london.edu
Manish	Nayar	Kellogg	mnayar.iep2009@london.edu
Pavan	Singh	Kellogg	psingh.iep2009@london.edu
Linda	Yu	Kellogg	lyu.iep2009@london.edu
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Jenny	Kwan	MIT	jkwan.iep2009@london.edu
Chun Hin	Chan	Stern	cchan.iep2009@london.edu
Hrishikesh	Gupta	Stern	hgupta.iep2009@london.edu
Wendy	Luan	Stern	wluan.iep2009@london.edu
Hitu	Malhotra	Stern	hmalhotra.iep2009@london.edu
Delanda	Sydney	Stern	dsydney.iep2009@london.edu
Francesco	La Torre	Tuck	flatorre.iep2009@london.edu
Pandia	Ralli	Tuck	pralli.iep2009@london.edu
	Lemle	Wharton	elemle.iep2009@london.edu
Eduard			
Eduard	Sengai		

## 2009/2010 INTERNATIONAL EXCHANGE PROGRAMME

## **Application Form**

Name Class.....

Please state up to <u>three Schools</u> in order of preference, which you would like to attend as part of the International Exchange Programme:

1st Choice .....

2nd Choice .....

3rd Choice .....

On a separate sheet of paper for each choice of school, please give reasons for your selection of School (350 word limit. Please print the word count at the bottom of the page.)

#### Do not put your name on the essays.

In which languages are you at Level 2, or above?

1. .....

- 2. .....
- 3. .....

How many years/months have you spent in the countries of your choice of schools (if any) either working or studying, since the age of 18?

Country	 Time
Country	 Time
Country	 Time

#### Office Use Only

Comments

# **The Schools**

## Europe

Groupe HEC - HEC MBA Program (ISA)

IESE Business School - University of Navarra

SDA Bocconi Master's Division

WHU Koblenz - Otto Beisheim Graduate School of Management

## INTERNATIONAL EXCHANGE PROGRAMME 2009/2010

#### SCHOOL DETAILS Name of School HEC MBA PROGRAM Address 1, avenue de la Libération JOUY-EN-JOSAS 78350 France Martine Wittig Contact Registrar's Office Telephone 33139677241 33139677465 Fax wittig@hec.fr E-mail Term(s) of Exchange September 14, 2009 to December 19, 2009 Arrival on September 10, 2009 April 26, 2010 to July 10, 2010 School Website Address http://www.mba.hec.edu No Language Requirement Number of Places 8 Available

#### DATES

DAILS	
Term Dates:	Autumn 2009 (Sept/Oct-Dec)
How are courses	For the full length of the term
scheduled throughout the	MBA elective course choices are published
term	approximately two months prior to the period start. Courses are accessible via the MBA password protected site: https://intranet.hec.fr/students/. Password access and instructions for enrolment will be provided
Is there an exam week at	No
the end of term?	

#### ELECTIVES

Approximate number of	60-80
electives offered per term	
Approximate number of	60-80
electives offered per sub term	
(if applicable)	
Number of courses required	On average, 2 credits = 20 contact hours = 1
to receive 4 elective credits at	course Fall term (September - December) 14
London Business School	Credits Spring term (mid-April to mid-July) 14
	Credits
Is there a maximum number	No
of credits for incoming	
students	
Elective Process	Class format: Case studies, discussions,
	management simulation, student projects, lectures.
	Since 2006-2007 academic year, the HEC MBA
	Program takes part in a pioneer pilot project with
	Apple. The Podcast is used as a means of student
	learning. Attendance: Mandatory. Poor attendance
	results in a failing grade.
Same chance of getting into	Yes
electives as 'home' students?	
Who will our students study	The HEC MBA Program is a 16-month generalist

with	program, with a Core Phase and a Personalised Phase. Exchange students enter the program in the Personalised Phase, and take electives in this period with full-time students. There are two start dates for full.
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#### **CAREERS SERVICES**

Do you have a career	Yes
management service?	
What access will London	Full Access
Business School exchange	
students have to this	
service?	

#### HOUSING

Is housing available on- campus?	See below
Housing Service Provided	Fall term: due to the high demand for a limited number of rooms on campus, graduate exchange participants will not be housed on campus. An external consultant will assist participants to find rooms before arrival. Information about off- campus housing options available.

#### ALUMNI STATUS

Will our students become	Yes - full alumni status
Alumni of your School?	

#### Student Comments

The best thing...Living in Paris.

I missed the milk round in London and events at LBS. London is close enough so I could easily come back but at an extra expense.

#### Tobi Oke, MBA2009

There were some great classes including MBO, Corporate Turnaround, Portfolio management – but look carefully at the professors bios; quality of professors is variable. Other highlights included networking opportunities, working with career services and becoming a member of the alumni network.

Professor at HEC have a tendency to cancel the class last minute - Not enough case studies at HEC in comparison with LBS

#### Jerome Guyard, SEMBA2008

HEC is a school almost as international as London Business School...they have very interesting soft skills courses.

Be open-minded. HEC is not as good as London Business School so if you are looking for the academic rigour and the excellence that we have at London Business School this is not your place.

#### Miguel Alonso Capelo, MBA2006

Without question, the best facet of this exchange was having the opportunity to live in Paris. If you are considering doing this exchange, than I cannot recommend highly enough ensuring that you find a place in Paris itself and not in Jouy-en-Josas where HEC is. Even if you don't have a car (which I would recommend) public transport isn't that bad. You certainly don't need a car whilst in Paris.

HEC is the best school in France for commerce/business so if your intentions are to remain in France after the program, it's not a bad option and I believe placing the name on your C/V, even as an exchange, carries considerable weight around France.

Regarding the school, I was generally happy with my course selection with the exception of a couple of classes. The courses, however, were less than challenging and not always at the same academic level you would expect especially after the first year at London Business School. Furthermore, there is not the same level of organization throughout the entire program that you are used to from both the administration and professors at London Business School. But I don't think that is really the point of the exchange (unless you go to an American school). (If Academics really are your main focus, I may reconsider going here.) My main ambition and aim during the exchange was to improve my French, broaden my international exposure and get a closer look at the potential job market in France.

#### James Olanow, MBA2005

Living here has allowed me to compare and contrast life in London to that in another European capital city. I feel like the amount of time I have spent here is just enough to 'have a feel for' the city. It definitely gives one the time to explore areas that long weekends away from London do not!

Another important point: the schedule at HEC is very different than that at London Business School. You have a number of electives on offer and one can easily end up with several week-long gaps without class. It takes a great deal of patience to plan one's schedule and have it 'settled,' considering the way drop/adds are handled and the general planning capabilities of the HEC MBA program office.

#### Jeremey Mistry, MBA2005

Living in Paris was definitely the best aspect about my exchange experience. As the campus is outside the city in a very small suburb, it is definitely advisable to get a flat and a car and just live with the commute. It is worth it to be able to take advantage of that fantastic city! Also, the HEC students are very welcoming, and it is easy to integrate with both exchange and full-time students given the small size. Finally, the half-term courses allow you to take a variety of subjects.

I wish I had been more prepared for the disorganization, even though I had received warnings from previous HEC exchangers. From confusion around orientation dates to continual schedule adjustments, it is hard to get used to the lack of predictability and ability to plan. However, eventually you do get used to it. Additionally, I think there is an inflated image of the recruiting at HEC due to the high profile undergraduate school there which receives just about every company imaginable. Not so for the MBA programme.

#### Emily Richards, MBA2005

## INTERNATIONAL EXCHANGE PROGRAMME 2009/2010

### SCHOOL DETAILS

Name of School	IESE BUSINESS SCHOOL - UNIVERSITY OF NAVARRA
Address	Avenida Pearson 21 BARCELONA BARCELONA 08034 Spain
Contact	CRISTINE TWAROG
Telephone	
Fax	
E-mail	ctwarog@iese.edu
Term(s) of Exchange	2009-2010* tentative Fall: Sept 28 to Dec 18, 2009 * similiar each year Spring: Jan 8 to Apr 16, 2010 * tentative
School Website Address	www.iese.edu
Language Requirement	Yes English: TOEFL 100 (IBT)
Number of Places Available	12

#### DATES

DAILS	
Term Dates:	Autumn 2009 and Spring 2010
How are courses scheduled throughout the term	Other Some full-credit electives last the whole term while half- credit electives do not. Please refer to the most recent Fall or Spring Schedule as a guide.
Is there an exam week at the end of term?	No Some electives have finals, some do not: Fall term: Yes, the last 2 or 3 days are for finals. Spring term: No, any finals are in the last class session of the course.

#### ELECTIVES

	Approx. 40
electives offered per term	
Approximate number of	Approx. 40
electives offered per sub term	
(if applicable)	
Number of courses required	IESE 2nd year courseload requirement is 6 full
to receive 4 elective credits at	credits per term. Students from LBS may take 6 full
London Business School	credits, or drop to 5 full credits, if authorised by
	LBS.
Is there a maximum number	Yes
of credits for incoming	6 full credits
students	
Elective Process	Fall term nominees receive information during the
	summer and are invited to bid in September.
	Spring term nominees receive information the
	previous November, when bidding takes place.
	There is an add-drop phase for a short time.
Same chance of getting into	Yes
electives as 'home' students?	
Who will our students study	IESE's student body is very international. Please
with	refer to the Class Profile of the latest MBA
	brochure.

#### **CAREERS SERVICES**

Do you have a career management service?	Yes
	Full Access Reciprocity is granted to exchange students from partner schools where IESE students have full access to job postings & on-campus interviews. No access to on-line CV book since most partner schools use same one.

#### HOUSING

Is housing available on- campus?	No
Housing Service Provided	Advice

#### **ALUMNI STATUS**

Will our students become	Yes - full alumni status
Alumni of your School?	All exchange students will be recognized as IESE
-	Alumni, listed in the IESE Alumni Directory and
	given access to some Alumni Association
	Services. All exchange students are offered the
	option to become a full IESE Alumni Members,
	with access to all services & resources.

#### NOTE

Any additional information	IESE is a case method school, so class
	attendance is required. Prior knowledge of
	Spanish is considered an asset, not a requisite.
	Fall term nominees are invited to join a pre-MBA
	intensive Spanish language course.

#### **Student Comments**

The best thing about my exchange: Getting to know new people and a new environment.

#### Till Keller, MBA2009

The city. It rocks. The School is good too - the teaching of Finance and Marketing was very strong. For those looking to improve their Spanish the pre-term course is a real immersion experience and was very useful for my basic level of Spanish.

#### Neil Appleton, MBA2009

For me the best parts were living in Barcelona and studying Spanish with great instruction.

Find out which classes are very popular and then bid alot of points (40+). There are usually a few classes that students really want to get into. Therefore, bid alot of points on those and little to none on the less wanted classes.

Recruitment lacked at IESE; there is little to no networking with companies/alumni/ professionals. If you are going to be heavily involved in milkrounds, it may not be a good idea to go in the Fall.

#### Danny Talati, MBA2008

Barcelona was fantastic. The social life was really good and the overall acedemics were comparable to LBS. I lived near the school, but I would have loved to live in the city centre and

get a moto. Many students did this and it really does create a better experience. Take a trip if possible to look at flats.

I was able to obtain all the classes I wanted through their bidding system. They will also allow you to attend the classes you are interested in for the first week. I highly recommend having backups. Two of the classes I was most interested were not what they appeared to be and I switched in the first week. In the end, I was very satisfied with my classes and really enjoyed my semester.

Unless you already speak Spanish pretty well, it is difficult to improve your Spanish much, since everyone speaks English. If your main goal is to learn the language, take a semester off and do language immersion classes instead.

I think the biggest trade off is simply the hassle of moving, finding a flat, and getting situated in the new country. I also really missed some of the social events back at LBS. I would have considered graduating a semester early and traveling for 3 months, instead of going on exchange. But, I enjoyed my semester in Spain.

#### Rebecca Booth, MBA2007

IESE is a great school with a ton of great people and events!! Learning in an entirely different cultural environment has been totally fascinating. I am thoroughly enjoying the opportunity to learn to recognize and respect the differences in this new environment.

Just to be open to the fact that the school does not have as vast of a selection of classes as LBS, but to realize that there are going to be a lot more learning opportunities beyond the title of the class i.e. the differences in teaching styles and cultural environment make all of the classes interesting.

I would have liked to have been made aware of the visa stipulations earlier so that I could have taken the appropriate steps.

#### Ila Panik, MBA2007

The experience at IESE is very intense, both from the social and academic perspective. Almost every elective has a group project, a very good chance to interact with 2nd years as well as other exchange students. Also, you will definitely not miss partying and meeting very friendly people during the Bow which, by the way, is the equivalent of our sundowners...except that it is from 11pm until 5 am.

Bidding system is just bad. You may want to talk to other IESE student in advance and understand where to allocate points and where to spare them for classes that will not fill up. INTEC (international Economics), INVEST (Investment) and NAVEI (entrepreneurship) will fill up. Others will be easily available without allocating any point. And the school, because of the computerized system, can not (or does not want) to arrange the sometimes very few students who are left out. Also, Course selection, especially for the non-Spanish speaking students, is not wide at all.

IESE is definitely a great experience to try. However, if you do it for the language you may get disappointed because you will end-up speaking Spanish only to order food at the restaurant. Felice Cannata, MBA2007

This applies for the autumn term - Although you have access to career services here, most of the application deadlines are before the actual term start, so it is wise you somehow manage to get access to the job posting before coming here (so you can get interviewed on campus) Mauricio Achurra, MBA2007

Academic: The elective list for the second year is quite limited when compared to that at London Business School but you will manage to find things that interest you in most cases. I found that it is very important to collect local intelligence on bidding for courses - more details

should be available from MBA2006 exchange students. The golden rule is - focus on the reputation of the professor more than on the content of the course. Academics may not be the main takeaway from IESE by the end of the exchange! Facilities at IESE are quite comprehensive but the library is quite limited and all sports activities take place off campus.

Student Community - This is where the real joy of the exchange experience comes in because IESE has a very welcoming and warm student community who involve the exchange students in almost everything that they do. There are events happening almost every day of the week and unless you decide to become a hermit, you are bound to have a great time. Really, make the effort to learn Spanish - makes things so much more fun because most students at IESE really do speak a fair amount of Spanish even if they are not native Spanish speakers and it is easy to practice with them.

Professional network - IESE is the top business school in Spain and perhaps the entire Spanish-speaking world - a reputation that is reinforced by the fact that it has some very close connections to the who's who of Spanish industry. Be prepared to see some famous names on the name cards of students sitting next to you - but think nothing of it - its all business as usual. The milk round is also quite comprehensive in the companies that come on campus but it is all packed into two intense days - and the applications deadlines actually close before you get to IESE. So be sure to check out the details before you even get to IESE

The City - The great thing about being in Barcelona is that there is so much to do within city for every time of day. Weekend travel to other cities is the norm and there is constant communication by emails among the students and you could find yourself visiting different parts of Spain with a new group of people every weekend.

School administration - The exchange coordinator and the MBA administration are very supportive of the exchange students and will do everything in their power to make sure your stay is enjoyable.

Miscellaneous: Remember, this is an Opus Dei funded school - so they are pretty firm about some rules - class attendance being the least of them. Especially, much of the assessment is subjective - also known as class participation.

#### Himanshu Chaturvedi, MBA 2006

We strongly recommend that only those students who are really fluent Spanish-speakers consider taking MBA courses taught in Spanish, and here are a few reasons why: 1. The native Spanish-speakers who teach and study at IESE come from all parts of Spain and Latin America and this means the students are exposed to a whole range of different accents in the classroom, and they ALL speak FAST. If you do not follow all that is said, this is obviously an important disadvantage.

2. At IESE we use the case method, and students are graded heavily on class participation. They are expected to contribute and interact with their colleagues at each session. Thus, all the above-mentioned students are in competition for speaking time, and if they are hesitant about speaking up because they lack the right vocabulary, again, they would be at a disadvantage. 3. It is calculated that approximately 1.5 - 3 hours preparation time is necessary for each case session and students need to put in a lot of study time at home after classes finish for the day. If they have difficulty with reading, understanding and writing the language at a reasonable speed, it would take far longer and be difficult to maintain the necessary rhythm of work. Students in that grey area known as "intermediate" are often those with most doubts about how to handle this issue. If a nominated exchange student is in doubt about their level of fluency in relation to the level required in such an MBA course at IESE, they can contact Ms. Marisa de Prada, Director of our Business Spanish Teaching Unit, for an assessment via email. Alternatively, they can speak to her as soon as possible after arrival here. She will be available throughout the Intensive Spanish Language Course (August-September) and after class during term time. She will sometimes recommend that a student just tries one or two courses in Spanish and will advise them, using the course list for the term in question, which professors tend to be the easier to understand or the more difficult. In the past, as a general guide, she has commented to me that students with Level 4 diploma in Spanish from London Business

School are just slightly under the level of fluency she would recommend for taking more than one MBA credit taught in Spanish, but it does depend on the individual's motivation and the particular MBA course in question, so don't take that as a "rule".

If keen to improve their Spanish during the term, signing up for too many Spanish-taught MBA courses is not necessarily the answer. It may be safer to take the majority of the MBA courses in English and work on business Spanish language separately, by taking an ESPA course (plus ESPEM/CULTU also, if on offer).

Whatever their circumstances, during the first week of each term there is an "add/drop" opportunity for exchange students, so they can change their initial MBA course selection, if students find they have a language difficulty.

#### Pat Robinson, IESE Exchange Co-ordinator

## INTERNATIONAL EXCHANGE PROGRAMME 2009/2010

## SCHOOL DETAILS

Name of School	SDA Bocconi School of Management
Address	Via Balilla 18 Milano 20136 Italy
Contact	Simone Consonni
Telephone	00390258363271
Fax	00390258363206
E-mail	simone.consonni@sdabocconi.it
Term(s) of Exchange	Dates are tentative Fall Term - 2009 August 24th -
	December 18 2009 Winter Term 2010 Beginning of
	January - Mid April Spring Term 2010 Mid April - May
School Website Address	www.sdabocconi.it/mba
Language Requirement	Courses are taught in English
Number of Places	5
Available	

#### DATES

Term Dates:	Autumn 2009 (Sept/Oct-Dec)
How are courses scheduled throughout the term	For the full length of the term
Is there an exam week at the end of term?	Yes

#### ELECTIVES

Approximate number of electives offered per term	Fall Term Students have to pick one of the 3 concentrations (Marketing, Finance, Strategy) made of 7 electives each. Winter Term 5 core courses offered Spring Term - Applied decision making courses - Business Law & Corporate Governance - Corporate social responsibilities courses
Approximate number of electives offered per sub term (if applicable)	Fall Term Students have to pick one of the 3 concentrations (Marketing, Finance, Strategy) made of 7 electives each. Winter Term 5 core courses offered Spring Term - Applied decision making courses - Business Law & Corporate Governance - Corporate social responsibilities courses
Number of courses required to receive 4 elective credits at London Business School	Fall Term 1 full concentration (about 126 contact hours) Winter and Spring Term 2010 Course load still to be defined
Is there a maximum number of credits for incoming students	No
Elective Process	Contact school for information
Same chance of getting into	No

electives as 'home' students?	Fall Term The Finance concentration offered in the Fall Term may have a limited number of places available allocated on a first come first serve basis. Winter/Spring Terms Full access to courses
Who will our students study with	London Business School exchange students will join our full time MBA students.

#### **CAREERS SERVICES**

Do you have a career	Yes
management service?	
What access will London	Restricted Access
Business School exchange	Exchange Students have full access to our Career
students have to this	Development Service except for some minor
service?	seminars and CV Book. The Fall Term is our main
	recruiting period with companies on campus and
	several job postings.

#### HOUSING

Is housing available on- campus?	Yes
Housing Service Provided	We offer exchange students an external housing consultant supporting them in the housing search.

#### **ALUMNI STATUS**

Will our students become	No
Alumni of your School?	

#### **Student Comments**

Living and travelling in Italy was the best part of the exchange.

Bocconi is not as LBS, you need to come with an open mind, the courses and professors are not like ours, its portal is much less developed and user friendly, the school closes (not open on Sunday), etc. Bear in mind these differences when making your decision. For all the rest, living in Italy is a great experience!

In term of courses, Marketing and Finance concentrations are the most sought. Strategy is focused on Italy and mainland Europe

#### Armando Risi, MBA2007

I am happy with the courses I took in that most of them were cases which allowed for maximum interaction with full-time students, but I wasn't very impressed with the academic quality of the school - students were very uninvolved, which is perhaps a factor of the fact that most of them don't have jobs and are about to graduate - academics definitely takes a backseat this term for them during this, their last term. **Claire Heleniak, MBA2006** 

The best thing about my exchange:

Italy. The opportunity to live in this country and experience the culture first hand was a fantastic occurrence that I value personally and the whole semester nicely complemented my London Business School learning period... meeting other students from various global business schools undoubtedly expanded my network

Tips:

SDA Bocconi students graduate in 18 months and have A LOT more hours in the class room per week than we do at home in London... Bocconi students also have to take weeklong cases that from what I hear are intense... make sure you allocate what courses/information you want to get out of the program. I suggest Corporate Strategy and Brand Management as they where both excellent classes.

#### David Piscatelli, MBA2006

Living the Italian life-style, meeting some great people and travelling around Italy. Come here for "La Dolce Vita" and experience one of the most beautiful countries in the world. Make sure you make the most of it by travelling around as much as possible!

Rather than doing the in-company project, which for many groups was disorganised and not a great learning experience, I might have gone for the additional courses (e.g. Finance Focus) instead. On the other hand, the quality of teaching has been fairly disappointing, as the level of education seems to be targeted at a lower audience and is very lecture-based (i.e. not very interactive). Having plenty of free time during the 8 week company project did, however, give me the chance to look for a full-time job for next year, all done through London Business School as the Bocconi careers services is poor.

Three things to note:

1) The school is even more disorganised than I would have expected and there is poor communication between the MBA office and teaching staff, with the result being that classes aren't always as advertised, nor often on schedule (when you know what the schedule is!). The quality of education is also not impressive, and there seems to be a lot of confusion about where Bocconi the university ends and SDA Bocconi the business school should start.

2) Because the autumn period at Bocconi is a time where the majority of regular students are either working on company projects or doing internships, with the aim of getting a job, there is not as much socialising and integration going on as expected. The social network is mainly the other exchange students, which is a shame but does at least offer the possibility of making new friends around the world.3) It can also be difficult to find a decent flat, so prepare early for this!

#### Christer Magnuson, MBA2005

## INTERNATIONAL EXCHANGE PROGRAMME 2009/2010

### SCHOOL DETAILS

Name of School	WHU - Otto Beisheim School of Management
Address	Burgplatz 2 Vallendar 56179 Germany
Contact	Nicole Roenicke Exchange Coordinator Americas and Africa
Telephone	00492616509162
Fax	00492616509169
E-mail	nicole.roenicke@whu.edu
Term(s) of Exchange	Fall 2009: 1st Sept. 2009 – 23rd Dec.2009 Module 1: 1st Sept. to 31st Oct.; module 2: 31st Oct. to 23rd Dec. DEADLINE nomination and online registration: July 1st Spring 2010: 4th Jan. 2010 – 30th April 2010 Module 1: 4th Jan. to 28th Feb.; module 2: 1s
School Website Address	www.whu.edu
Language Requirement	No
Number of Places Available	2

#### DATES

DAILS	
Term Dates:	Autumn 2009 and Spring 2010
How are courses scheduled throughout the term	Other There are some courses taking place only in module I or only in module II and others which take place in both. This depends.
Is there an exam week at the end of term?	No Exams are taken during the whole semester. There is no exam week as such. (see above module system)

#### ELECTIVES

Approximate number of	approximately 30
electives offered per term	
Approximate number of	approximately 20
	approximately 30
electives offered per sub term	
(if applicable)	
Number of courses required	An elective is equivalent to 24 contact hrs, then the
to receive 4 elective credits at	normal workload corresponds to 6 electives.
London Business School	
Is there a maximum number	No
of credits for incoming	
students	
Elective Process	Courses are chosen at the beginning of the
	students' stay at WHU, all information is given in
	the welcome and orientation meeting on the first
	•
	day of the semester.
Same chance of getting into	Yes
electives as 'home' students?	

Who will our students study	The students take courses that correspond to the
with	program in which they were nominated. For graduate students MSc and MBA electives are
	available.

#### CAREERS SERVICES

Do you have a career	Yes
management service?	
What access will London	Full Access
Business School exchange	
students have to this	
service?	

#### HOUSING

Is housing available on- campus?	No
Housing Service Provided	HousingContact:PhilomenaRichartzPhone:492616509197Fax:492616509112Email:philomena.richartz@whu.eduApprox.accommodation cost: €250-€400/pcm

#### **ALUMNI STATUS**

Will our students become	
	Our Alumni Association In Praxi e.V. is open for exchange students. They can become "friends"

#### NOTE

Any additional information	Attention: MBA Term Dates: Only 1 Module from 5th January to mid - April, International Module from Mid February to Mid March (no MBA lectures
	at WHU during this time! However, Master of Science courses available for MBA exchange students.)

#### **Student Comments**

From an educational perspective the school's strength lies in finance and the curriculum offers students interested in finance a number of core topics. In addition, the exchange was a good opportunity to practice my German and learn a little more about German culture. The school's central location in Germany also means that many cities throughout Europe are easily reachable. Finally, the students and staff at the WHU are both friendly and helpful plus it was also enjoyable studying and socializing with the other exchange students.

I believe it is difficult to improve one's German language skills given how much English is spoken by everyone at the school. You will definitely need to go out of your way to really improve your German. In addition, the classes tend to be much more theoretical vs. those at London Business School. Finally, vs. London Business School the majority of people at the WHU are younger and as a result have less work experience.

The school is located in Vallendar, a town of roughly 10,000 about 10km from Koblenz. Be prepared for small-town life vs. life in a big city such as London.

Chuck Krick, MBA2005

The students at WHU are all talented and motivated. The wide variety of exchange students here contribute to a highly international environment and help networking opportunities. Roughly 90% of students are undergraduates, so it's a fun environment.

#### Eric Adler, MBA2004

WHU is quite small university (in all 4 years there are probably less students than in 1 class in London Business School) so literally everyone knows everyone, therefore finding and contacting people is extremely easy. Surprisingly, level of teaching is quite good as well, although not evenly spread among all courses. As always, it very much depends on a particular professor. Besides, it requires substantial home reading and is more biased to a very detailed theory rather than practice. All students are very bright though. It seems that at least quarter of students on campus at any given point of time are from abroad, which together with their young age and openness gives a good flavour of diversity. If job and classes are not your goals, opportunities to travel within continental Europe is definitely worth of trying WHU, although there is nothing particularly interesting in immediate proximity, so bring your own car.

#### Askhat Rakhmetov, MBA2004

## **North America**

Anderson School at UCLA Columbia University Graduate School of Business Fuqua Business School, Duke University Haas School of Business - University of California, Berkeley Kellogg Graduate School of Management MIT Sloan Rotman School of Business – Toronto Stern School of Business at New York University Tuck School of Business at Dartmouth University of Chicago Graduate School of Business University of Michigan Business School Wharton School - University of Pennsylvania

## INTERNATIONAL EXCHANGE PROGRAMME 2009/2010

### SCHOOL DETAILS

Name of School	UCLA Anderson
Address	110 Westwood Plaza, Ste. D202 Los Angeles CA 90095 USA
Contact	Magdalena Barragan
Telephone	310-206-8705
Fax	310-794-4097
E-mail	mbarraga@anderson.ucla.edu
Term(s) of Exchange	9/21/09 - 12/11/09
School Website Address Language Requirement	www.anderson.ucla.edu Yes
Number of Places Available	5

#### DATES

Term Dates:	Autumn 2009 (Sept/Oct-Dec)
How are courses scheduled throughout the term	For the full lenght of the term 10 week term - instruction Monday - Thursday
Is there an exam week at the end of term?	Yes 11th week is finals week

#### ELECTIVES

r
10-15
10-15
4 UCLA Anderson courses = 120 contact hours
No
Electives for fall are posted during the summer.
The Exchange Coordinator will notify students via
email when course information is available for
online course selection.
Yes
2nd year full time MBA students

#### **CAREERS SERVICES**

Do you have a career	Yes			
management service?				
What access will London	Restricted Access			
Business School exchange	All services except recruiting process is open to			
students have to this	exchange students.			
service?				

#### HOUSING

Is housing available on- campus?	No
Housing Service Provided	We create an electronic bulletin board for our students going abroad to post their L.A. apartments for exchange student subleasing. Also there is a campus housing office where students and local landlords post available housing, roomate requests, etc

#### **ALUMNI STATUS**

Will	our	students	become	Yes - full alumni status		
Alumni of your School?		ol?				

#### NOTE

Any additional information	The visa process can be slow so please be patient, we have limited control over this system. Exchange coordinator will guide students through this process. All visa processing and course enrollment is done online. Students are also asked to purchase a short term health insurance for the period of attendance - this is a mandatory requirement for all incoming exchange students.

#### **Student Comments**

Experience the similarities and contrasts at other top ranking MBA programs; spend time in LA.

I would have been more pro-active finding accommodation before going to LA; would have tried to wrap up the second year project before going

#### Rene Plug, MBA2008

The best thing about exchange was the opportunity to experience first hand a new culture and environment. In particular I wanted to work in VC or PE and the culture towards risk in California is simply way above what it is like in Europe, much more open and entrepreneurial. This was an eye opener, both professionally and personally. The weather and the friendly people were great too, made many friends and went on a number of trips in the weekends.

Entrepreneurship with Geis for very interesting cases if you like the subject and would like to see a very American (read open minded) approach to the subject. Negotaions for an interesting perspective on reaching agreements. Avoid Media 2010 with Gigi Johnson as the course is not focussed enough and the final report is

more like a mini PHd thesis, hard given what has been covered in the class. Communications with Ullmen is 'very soft'.

Make sure you have a clear idea of costs, in particular house and car needs. Wish I had taken more

Live close to campus and preferably with local MBA students to make the greatest network. Rent a car if you can to enojy the LA lifestyle, without it you will miss out (forget the bus, too slow). Look at places like hotwire.com for great rates (\$17 a day) on rental cars and insuranceforcarhire.com for insurance on the rental as its not included and can cost \$25 /day from Avis, Hertz et al. Take a lump cash sum and open a local account with BoA, takes 10 minutes and you get a card, useful in the USA. January can be cold at night 0C and warm in day 22C.

The trade off for me was not being in London while looking for a job. I missed a few interesting presentations and the opportunity to meet recruiters, this was exacerbated by the fact that I could not work in the US (visa requirements are impossible these days) so all people I met in the US were not directly useful. However, in the end I found a great job (in the summer term) and never regretted for one minute having been to LA.

#### Riccardo Gubbioli, MBA2007

Living in the US for 3 months was a wonderful life experience and of learning how to do business in a different environment from the one I was used to live in.

Check out expenses related to buying the material for the classes. And plan carefully the second year project. Working remotely from Los Angeles was not easy.

#### Stefano Pardi, MBA2007

The atmosphere at Anderson is really nice and the students are very proactive. The faculty and students go an extra mile to make you feel at home. The way in which you choose electives is very flexible and mostly only decided in the first two weeks of class. You do have to pay for binders.

#### Daniel Perazzo, MBA2003

For UCLA you need to have medical insurance. Basically if you have your own private health insurance that will do, otherwise you will need to purchase from the school (Anderson/UCLA). You cannot fudge this issue and you will need to show proof. Course materials and books are not free. You should budget from \$100 - \$700.

#### Simon Boyce, MBA2001

## SCHOOL DETAILS

Name of School	Columbia Business School
Address	3022 Broadway, Uris Hall 212 New York NY 10027 USA
Contact	Jennifer Tromba
Telephone	1-212-854-8958
Fax	1-212-222-9821
E-mail	jt2121@columbia.edu
Term(s) of Exchange	fall (September to December) and spring (January to
	May)
School Website Address	www.gsb.columbia.edu
Language Requirement	No
Number of Places	8
Available	

## DATES

Term Dates:	Autumn 2009 and Spring 2010
How are courses scheduled throughout the term	For the full length of the term
Is there an exam week at the end of term?	Yes

Approximate number of	80
electives offered per term	
Approximate number of	80
	00
electives offered per sub term	
(if applicable)	
Number of courses required	minimum 12
to receive 4 elective credits at	
London Business School	
Is there a maximum number	Yes
of credits for incoming	15
students	
Elective Process	we have a bidding system-students are given bid
	points and bid during rounds for classes
Same chance of getting into	Yes
electives as 'home' students?	our students are given their bid points for the year
	and exchange students are given half that amount
	since they are here for one semester. In the fall,
	they do have less points, but in the spring they may
	have more.
Who will our students study	all of our MBA students
-	
with	

•••••••••••	
Do you have a career	Yes
management service?	
What access will London	Full Access
Business School exchange	
students have to this	
service?	

#### HOUSING

Is housing available on- campus?	No
Housing Service Provided	we will send suggestions

#### **ALUMNI STATUS**

Will our students become	Yes - partial alumni status
Alumni of your School?	they will keep lifetime email forwarding

#### Student comments

Living in New York for 4 months is definitely the best thing of this experience

Given the bidding system it's important to choose one course that you don't want to miss and put almost all the points on that.

#### Gianfranco Presicci, MBA2009

Great faculty and courses and, of course, being in NY! I think the number of bidding points we were given was insufficient to get on some of the good courses.

Turnaround Management - good but Prof Resnikoff is obnoxious and is an embarrasment to most students in Columbia. She is universally detested but students there put up with her because she is the 'gateway to private equity'. Think twice about taking this. Real Estate Finance - excellent. VC risk/reward - excellent. Investment banking tax factors - excellent. Modern Political Economy - a bit light and was a disappointment. Although I didn't take them, Securities Analysis and Earnings Quality are great courses.

Medical insurance - it is essential in the US but the Columbia scheme does not cover exchange students. They advised us to take travel insurance. That is completely unacceptable as most such policies do not cover periods where you are in a country for 4 months so make sure you get adequate cover.

By not being in LBS, other than not being with your friends, there is no trade off. Columbia has better faculty, a wider course offering and, in my view, a more informed and articulate student body than LBS. NY is a great place to live in. Columbia also opens a lot more doors professionally.

#### Nikhil Narayanan, MBA2008

The excellent / world-class teaching, the flawless admin processes, courses tailored to your profession (i.e. media specific courses), the emphasis on class participation without monitoring/impacting standard. It was in short, excellent.

Look at the feedback from previous students and contact existing Columbia students for their feedback. You need to stay on top of the bidding system (check every day) or you won't get the course you want. Be careful to check out the hidden costs, difficulties of immunisation processes etc

I cannot take one London Business School elective I was keen on, but other than that, no trade offs - it was one of the best experiences of my MBA

#### Kirsten Westlake, MBA2008

Living in New York City was the best thing but going in Spring Term means that it is harder to integrate with the local MBAs.

Bruce Grenwald gives amazing classes (Economics of Strategic Behaviour, Value Investing). It's difficult to get both but I wouldn't miss it. Real estate finance is run like a hard core finance course (interesting but not as practical as one might have expected).

The trades offs: More time at LBS would still have been a great alternative. Finishing early would also be an alternative not to be overlooked.

#### Vasileios Theofanopoulos, MBA2007

New York! Being in Manhattan for 4 months as a student is amazing. The campus is awesome although general conditions at the school (class rooms, study rooms, library, etc) are worse than London Business School. Columbia students, including the other exchangers, are very friendly and supportive (always asking if I prefer London or New York).

High Performance Leadership and Top Management Processes are probably the courses everyone tries to get. Managerial Negotiations is also very famous. Bruce Greenwald is considered 'the man' at Columbia so you should also try to take one of his classes (I am taking Strategic Management of Media which is absolutely amazing). On a different note, if you can, take courses on other Columbia schools (Film, Law, etc).

Since Columbia uses a bidding system, it is a bit unfair for exchange students. I only had 6000 points available to bid and the top courses had a lowest bid - dutch auction - sometimes as high as 10000 points! As a tactic you should spend almost all your bidding points on one of the top classes and bid just a few on your other options (remember that 1 point is enough to secure a place if the class is not full)

Don't be afraid of staying at the Student Housing. The flats are usually very good, price is very attractive and the area around the campus is cool (and safe). Staying downtown is always an attractive option, but you will pay a rent 2 or 3 times higher. **Ricardo Rodrigues, MBA2007** 

The opportunity to live and study in New York for 4 months. It's an amazing city and a fabulous school...the MBA is a very different proposition here, especially when one is dealing with recruiters. Students are taken more seriously and there is a greater understanding generally about the programme and the qualification... There is also the opportunity to attend classes outside the business school – such as at the School of International Public Affairs or the Law School.

The only thing I might have changed was to have come earlier and attended the initiation sessions the school runs.

#### Hugh McGilligan, MBA2006

I loved everything. Most importantly the subject choices were really diverse and it catered for everyone including me even though I am not interested in mainstream MBA subjects. They had cutting edge subjects such as Finance and Sustainability which really touched in things that are happening right now. I also thought the quality of the lecturers were far far superior. They really took an interest in the students and got to know them personally. They not only helped in the classroom but were always available for helping including career options and providing contacts etc. This is unheard of at London Business School. I have also liked the fact that clubs are extremely active here on campus including recruitment processes. Every club prints out resume books and helps the students in the clubs get internships and jobs etc. Overall a very collaborative and supportive environment. Very well developed curricula and focus on the right learning methods.

#### Ishani Chattopadhyay, MBA2005

HOUSING: Columbia <u>University guarantees housing for all exchange students who</u> <u>apply by the deadline</u>. Most accommodations are <u>apartment shares</u> in graduate apartment buildings; there are also a few studio and one-bedroom apartments in buildings owned and managed by the University. Business School students also live in <u>International House</u>, a facility with its own cafeteria, recreational facilities and a variety of cultural and professional programs available to residents. All accommodations are located within a ten-minute walk of the Business School. Housing expenses for the term: US \$2,500 - 3,500 (4 months).

VISAS: F-1 Student Visa. The School issues I 20 form for F-1 visas. Students are expected to pay US \$50 upon their arrival.

HEALTH INSURANCE: Exchange students are expected to have health insurance while at Columbia. Health Insurance may be waived if the student is covered by an existing policy (bring proof of insurance coverage), if not they must purchase the University's policy, approx. cost for term is US\$400. All students will be billed a mandatory US\$238 health services fee for access to on-campus health facilities

GENERAL INFORMATION/APPROXIMATE LIVING COSTS:

- Exchange Students should expect to spend between US \$7,000 and \$8,500 per term.
  - o Books \$600 (Exchange students will also be billed for course packs)
  - o Housing\$2,500 − 3,500
  - Personal Expenses \$3,600 (food, daily accessories and travel)
  - VISA \$50
  - o Insurance \$610
- Students should plan to have their own laptop while studying at Columbia, wireless access is available throughout both business school facilities.
- Sports and leisure facilities are good.

#### International Exchange Manager at Columbia

# SCHOOL DETAILS

Name of School	Duke University - The Fuqua School of Business
Address	1 Towerview Road, Box 90125 Durham NC 27708 USA
Contact	Candice Aldrich Director
Telephone	0019196607677
Fax	0019196607982
E-mail	ca49@duke.edu
Term(s) of Exchange	Fall 1: September 8, 2009 - October 21, 2009 (includes exam week) Fall 2: October 29, 2009 - December 16, 2009 (includes exam week) Spring 1: January 21, 2010 - March 6, 2010 (includes exam week) Spring 2: March 22, 2010 – May 5, 2010 (includes exa
School Website Address	http://www.fuqua.duke.edu/
Language Requirement	No
Number of Places Available	8

## DATES

DAILO	
Term Dates:	Autumn 2009 and Spring 2010
How are courses scheduled throughout the term	For the full length of the term
Is there an exam week at the end of term?	Yes Exam week included in term dates; not all courses may require exams

Approximate number of electives offered per term	45-52
Approximate number of	45-52
electives offered per sub term (if applicable)	
Number of courses required	5 classes
to receive 4 elective credits at	
London Business School	
Is there a maximum number	No
of credits for incoming	
students	
Elective Process	
Same chance of getting into	Yes
electives as 'home' students?	Exchange students participate in the same open
	enrolment period as all Fuqua students
Who will our students study	varies depending on course choices
with	

Do you have a career	Yes
management service?	
What access will London	Restricted Access
<b>Business School exchange</b>	
students have to this	online) •On-campus interviewing as arranged by
service?	Career Management Center (CMC) (students can make own arrangements and use school facilities) •Scheduled 1-on-1 meetings with CMC counselors or Career Fellows (unscheduled hours offerred) •Recruiting section of CareerCompass online tool •On-campus company recruiting events •E-mail review by CMC counselors of résumés, cover letters, etc. (unscheduled in-person assistance

### HOUSING

Is housing available on- campus?	No
Housing Service Provided	Multiple university offices offer detailed information on locating proper and adequate housing and assist in lease negotiations/problem solving

#### **ALUMNI STATUS**

Will our students become	
Alumni of your School?	Similar restrictions to career services, students will have access to alumni database for self-initiated research

#### Note

Any additional information	Limited public transportation compared to London

## SCHOOL DETAILS

Name of School	Haas School of Business, University of California, Berkeley
Address	S430 Student Services Building, #1900 2220 Piedmont Avenue Berkeley CA 94720-1900 USA
Contact	Amy Hornstein Student Services Coordinator
Telephone	1-510-642-1408
Fax	1-510-643-6659
E-mail	amyh@haas.berkeley.edu
Term(s) of Exchange	August 20, 2009 December 19, 2009 Exchange Student Orientation will be held on Friday, August 21, 2009.
School Website Address	www.haas.berkeley.edu
Language Requirement	Yes
Number of Places Available	5

## DATES

DATES	
Term Dates:	Autumn 2009 (Sept/Oct-Dec)
How are courses scheduled throughout the term	For the full length of the term Most elective courses are three units and meet for the full 15-week semester. They are some one-and two- units elective courses which meet for a shorter period of time.
Is there an exam week at the end of term?	Yes Instruction ends on December 9, 2009. Exams are scheduled from December 12-19, 2009. (Most elective courses have final papers or projects rather than in- class exams.)

Approximate number of electives offered per term	50-60
Approximate number of	50-60
electives offered per sub term	
(if applicable)	
Number of courses required	8 semester units, but we require that students take
to receive 4 elective credits at	12 semester units
London Business School	
Is there a maximum number	Yes
of credits for incoming	Our maximun is 16 units.
students	
Elective Process	Visiting exchange students are invited to particpate in bidding for elective courses in April. There is then an add/drop period during the first two seeks of the semester when students are able to adjust their schedules.

Same chance of getting into	
electives as 'home' students?	They participate in the same bidding process.
Who will our students study	Haas second year MBA Full-time MBA students. If
with	they take evening courses, they will also be studying with second and third year Evening & Weekend MBA students. They might also study with visiting exchange students from several other partner schools.

Do you have a career	Yes
management service?	
What access will London	Full Access
	Exchange students have access to all career
students have to this	services except posting resumes in the annual
service?	resume book.

#### HOUSING

Is housing available on- campus?	No
Housing Service Provided	We encourage incoming students to apply to live in International House, where they are able to secure dormitory housing before they arrive. We exchange contact information between our incoming and outgoing exchange students and encourage apartment swaps. We contact all our current students and compile a listing of anyone looking for a housmate. We send links to local housing search websites.

#### **ALUMNI STATUS**

Will	our	students	become	Yes - full alumni status
Alumni of your School?		ol?		

#### Note

Any additional information	There will be a mandatory Exchange Student
	Orientation on Friday, August 21, 2009.

#### **Student Comments**

The best thing about my exchange:

Networking with Haas students. Combine the strengths of LBS with the strengths of such a different school. Being so close to Silicon Valley also helped to enhance my exposure to high tech companies.

Haas is a great school. The location is excellent. Talk to people before picking courses.

#### David Exposito Cossio, MBA2009

When bidding, remember that the speaker series have loads of seats so you don't need to bid more than 1 point most of the time. The VC course was very popular (and deservedly so) and Henry Chesbrough's innovation class was great too. Some

of the lecturers and students aren't really LBS standard, but as usual you get out of it what you put in.

#### Brendan Quinn, SEMBA2009

Integration into Haas community ws excellent - Careers Service access, alumni priviledges, SA interaction etc.

Choose courses that reflect the strengths of the school, e.g. Future of IT, Innovation in Services. Don't worry if you don't get the courses you want in the budding process. Most courses become available during the add drop in the first 2 weeks of term, including the very popular courses.

I did not participate in the LBS 2nd year milkround. This was a positive for me but not a good idea if you want a career in Finance.

#### Stephen McCurry, MBA2008

Check how many courses you want to take involve external projects with companies. These require lots of work and were all due around similar times. Some people had 4 external company projects to complete.

The expense side is a draw-back. I moved out there with my wife and child and still had a property in the UK.

#### Andrew Vivian, MBA2008

It's the perfect place for students who like entrepreneurship and/or technology. You can change most classes during the first two weeks of class.

#### Alexandre Ingles, MBA2008

The best thing: Getting to see a new place/different culture - both professionally and socially. Seeing global business from a different point of view - American in my case. Getting access to electives that London does not have (every School has areas in which it stronger than most).

Not every School as a system as well integrated as our Portal...you may gripe about aspects of it when in London, but when you see the disjointed systems of other Schools, you'll appreciate it!

#### Peter Conlon, MBA2007

They have the bidding system for choosing electives. Popular courses tend to get a lot of votes. This year, pricing class got the highest votes due to a retiring professor. So I don't think it will be as high following years. Negotiations & Bargaining, Brand Management are the other popular courses, great professors & content. I've also taken Telecoms & digital media class, which I found to be really useful but too much reading & lot of work. Heard that real estate investment class is also a good one to take if you are interested in that. Some of the electives here are what we have already taken as core in our 1st year i.e. Market strat, managerial accounting.

There is a fee for Student Health Insurance Plan (\$800). You can only waive it if you have an international health insurance which has an office in USA. You get to pay \$20 for every student club you join. And forget about the nicely prepared folders by the MBA office as it is in LBS. You do everything by yourself here, you print your own course notes (very rarely the prof would have print outs for you), cases, reading material & printing is not free! They have 5 different portals; CareerNet, Catalyst

(course material, course info), Haas Mail, Haas main site.. Very very confusing. Be sure to put the same password for each one of them!

Career: They have a very good Career centre & website, where you find a database of companies, recruiting schedule, workshops, etc. Most of the global companies would either interview you on campus, by phone or personally from their offices if your preference is for outside US. So, it is very much possible to get interviews whilst you are on exchange. Plus, it allows you to stand out here with the international touch. Logistics: In terms of accommodation, the search really starts when you get here. There are plenty of options but it is still hard to find a place for 1 term! Living in San Francisco means that you need to commute approx 40 mins either on the BART(Bay area rail transit) or by bus. I enjoyed living in SF although most of the social stuff is centred around Berkeley. I hired a car for 4 months, which was very handy & once you live 2 miles outside campus you are eligible for a campus car park (\$250 for 1 term). Haas is very social, like our Sundowners they have 'Bar of the week' every Thursday, alternate between Berkeley & SF. Once a month they have a consumption function & for every weekend you pretty much know what is going on because there are weekly social newsletters sent out.

#### Damla Sener, MBA2007

The community is very friendly and warm. The students are quite entrepreneurial. One nice thing about school was that students can add and drop classes three weeks from start of the semester, which gives them opportunity to feel the class before committing to it. The rigor of the programme is not as much as that in London Business School. Many classes meet twice a week for an hour and half each time. I prefer a three hour session (as in London Business School) where we can maintain continuity of a subject better. The focus of education was predominantly American, and there was little international emphasis.

Niranjan Kanvinde, MBA2005

Best things:

- Subjects in IT related areas.
- Access to great speakers such as CEOs of big companies.
- Campus experience which is something that we do not have in London.
- Possibility to do subjects out of MBA, I took for instance Western Civilization History

#### Haritz Elexpuru, MBA2005

There are many, many good things about being on exchange at Berkeley: for instance the people are very friendly and helpful, the weather is very good, and everyone seems much more laid back than in London. However, as well as the superb lifestyle, you see a different perspective given the proximity to Silicon Valley, the associated VC community and being beset by a truly entrepreneurial culture – it has to be experienced to be able understand the difference with Europe. Many of the courses and activities here lend themselves to just that.

I wish I had realised that as you are considered a student of UC Berkeley, you are permitted to take courses outside of Haas Business School in addition to your required credits. This is particularly useful if you need to study for a language as part of the LONDON BUSINESS SCHOOL requirement, however it is best to get on the courses early (i.e. before you arrive in Berkeley) as they can fill up quickly.

Stuart Cockburn, MBA2005

# SCHOOL DETAILS

Name of School	Kellogg School of Management
Address	2001 Sheridan Rd. Student Affairs, room 104 Evanston IL 60208 USA
Contact	Deborah Kraus
	Exchange Assistant
Telephone	00-1-847-467-4224
Fax	00-1-847-467-4077
E-mail	d-kraus@kellogg.northwestern.edu
Term(s) of Exchange	9/21/09-12/11/09 1/4/10-3/19/10 3/29/10-6/11/10
School Website Address	http://www.kellogg.northwestern.edu
Language Requirement	Yes
Number of Places	12
Available	

## DATES

DAILO	
Term Dates:	Autumn 2009 and Spring 2010
How are courses scheduled throughout the term	For the full length of the term The majority of courses last the full, ten-week term. However, there are some courses that run for half the term (five weeks).
Is there an exam week at the end of term?	Yes

## ELECTIVES

Approximate number of	65
electives offered per term	
Approximate number of	65
electives offered per sub term	
(if applicable)	
Number of courses required	1 Kellogg credit = 30 contact hours, so 4 courses
to receive 4 elective credits at	
London Business School	
Is there a maximum number	Yes
of credits for incoming	5 credits (150 contact hours)
students	
Elective Process	
Same chance of getting into	Yes
electives as 'home' students?	They will participate in course bidding along with all
	other Kellogg second year students.
Who will our students study	Second-year full-time MBA students.
with	

### **CAREERS SERVICES**

Do	you	have	а	career	Yes
management service?			ice?		

What access will L		
Business School exc		Open interview slots for on-campus recruiting.
students have to	this	Exchange students do have access to closed
service?		interview slots.

#### HOUSING

Is housing available on- campus?	Yes
Housing Service Provided	Our goal is to place all exchange students in on- campus housing (if they desire). We also provide resources on sublets and other off-campus housing options.

#### **ALUMNI STATUS**

Will our students become	No
Alumni of your School?	

#### **Student Comments**

The best things were: - I could feel and experience life at US top B-school - Broad choice of electives especially on marketing.

It is beneficial to contact with students at Kellogg before bidding. They provide us with a paragraph on course contents and qualitative course evaluation, but they are not enough.

#### Shinichiro Oda, MBA2009

A different learning experience and business management approach. Speakers are from Fortune 500. Electives list and information about the bidding system were given very late unfortunately and points given to bid on some more or key electives are not enough. I would have liked to have the opportunity to take some electives from London Business School that were only offered at that time or have a kind of mapping with the electives at Kellogg that would be more or less the same.

Send email to the faculty to tell them that you are an exchange student and would like to learn more about their course. Take a good look on the pre-requisites as most of the courses require a first attendance before you drop it out from your list. Attend as many first class as possible to make up your mind.

Social life is fairly flat during Spring apparently. There are more events among exchange students than with Kellogg students.

First, Chicago is really cold during spring, and Evanston is bloody freezing. Then, American B-schools are mostly focused on the US. So, you need to be prepared to meet students that are brilliant but not as much concerned with International exposure as you might be. It is a completely different learning experience that is worth doing. Also, the course packs have to be purchased and can be very expensive. They have everything on-campus and everything is very convenient (This is America!). Their exchange office is doing a great job and are very available. Last, if you are thinking of having several concentrations, contact first the faculties in London with the electives list and their synopsis and make sure you can transfer the credits you get in Kellogg to London.

#### Samuel Liang, MBA2007

I would like to have seen better communication regarding electives & the bidding mechanism. Do your research well in advance.

Exchange involved significant investment of time & money. For me, the benefits were at the margin...given a choice I probably wouldn't do it again.

#### Ujjal Mukherjee, MBA2007

Best thing: The openness and outgoing attitudes of Kellogg students. The culture here is truly unique and very collaborative.

I highly recommend taking part on Kellogg's pre-term KWEST trip and CIM week if you plan to attend during fall semester. Both programs are an excellent way to meet people and begin growing your network prior to class beginning.

#### Payton Dobbs, MBA2007

Best Things: Great Profs/adjuncts and guest speakers in OB/Leadership type courses. Many interesting and educational company presentations daily. Ease of finding accommodation (dorm). Very active professional and interest clubs, some not available in London (Capella Singing Group, Family Business Forum). Impressive conferences held. Very accessible Dean. Great classmates.

Talk to alumni about courses and professors. Study the course catalogue and prof evaluation. Definitely go to the first class. Even if you are way back on waitlist, still have chance to get on course if not too many waitlisted students showed up and prof doesn't mind a little larger class.

#### Nicholas Wai, MBA2007

Kellogg is absolutely a great business school. The best thing about my exchange was not from courses, but from clubs and events. Workshops and events sponsored by consulting and finance clubs are of super quality.

Electives bidding system: Confusing... but make sure you sit in the first class, if you are on the waitlist or you don't bid but you might be interested. The first class is most often mandatory. After getting a feel of the professor and the course, you can choose either to add or drop.

#### Fei Wu, MBA2006

The best things about the exchange:

- The ability to see another top Business School.
- The chance to see the US from the inside.

Sajjad Sabur, SEMBA2005

# SCHOOL DETAILS

Name of School	MIT Sloan School of Management
Address	E52-101 50 Memorial Drive Cambridge MA 02142 USA
Contact	Amy DiMattia
	Assistant Director, MBA Student Affairs
Telephone	617-253-7013
Fax	617-258-5680
E-mail	dimattia@mit.edu
Term(s) of Exchange	Fall - September 8 through December 18 2009
School Website Address	sloan.mit.edu
Language Requirement	No
Number of Places	2
Available	-
Available	

## DATES

DAILO	
Term Dates:	Autumn 2009 (Sept/Oct-Dec)
How are courses scheduled throughout the term	Most courses are full term but some are half semester - either the first six weeks or last six weeks of the semester.
Is there an exam week at the end of term?	Yes Classes end on December 10; Final Exam week is December 14-18

approximately 75
approximately 75
36 units (most full semester courses are 9 units,
most half semester courses are 6 units)
Yes
54 units maximum per student per semester
Students select courses through a competitive bidding system. Each student receives equal number of bid points which they allocate through multiple rounds to win a seat in their preferred courses.
Yes
Exchange students have same priority in bidding
as Sloan MBA students.
Mostly 2nd year MBA students (occasionally there
will be a Sloan Fellow or a Sloan Undergraduate
depending on the class.)

Do you have a career management service?	Yes
What access will London Business School exchange students have to this service?	Full Access

#### HOUSING

Is housing available on- campus?	No
Housing Service Provided	MIT Housing Office has an off-campus housing list/service which can assist exchange students in finding short term accommodations.

#### **ALUMNI STATUS**

Will	our	students	become	No
Alumni of your School?			ol?	

#### **Student Comments**

Access to truly worldwide leading faculty at two worldwide leading business schools.

Course Selection: 1. Make sure that you have enough information to make your choices. 2. Don't get overwhelmed by the abundance of opportunity. Rather than trying out everything focus on a few subjects.

#### Dirk Wagener, SEMBA2009

The courses were great, and I loved the option of taking courses across MIT and Harvard. People were very nice, and there is a huge variety of lectures and conferences in Cambridge all the time.

#### Shirona Partem, MBA2009

Attending a leading research university that excels in the field I'm interested in was fabulous. Sloan takes only 4 exchange students in total so they are not set up to deal with exchange students very well - at all. You really make contact with the admin as soon as you know you're going. Get in contact with current students so you can get on their email list which is external to the school (yahoo).

Hassle Sloan admin so they get you registered in time to allow you the opportunity to choose subjects you want. It took them 6 wks to send a simple email which meant we missed out on choosing subjects in the first round. Very, very frustrating. Depending on interest, you can choose courses which work with grad students from different faculties, giving you the opportunity to learn a great deal about non-business topics. Great networking opportunity. Some great entrepreneurial subjects as well. Managing in Adversity:The Role of The CEO is great with Howard. CEOs address the class twice a week. Very good.

Sloan has one week mid term where students go to special interest courses which you can attend (though you get last choice) or take a week off.

Great experience. Highly recommended.

#### Dan O'Brien, MBA2008

The two highlights were exposure to tech-entrepreneurship ecosystem and crossregistration for courses in Harvard Business School. However, since MIT Sloan informed us about course bidding process after the Round 1 bidding deadline, we missed out on some of the courses.

Follow up to get into Round 1 bidding of courses. One can always drop off or add (ones that are not overbooked)courses as the semester progresses. So, sign up for as many courses as you can.

For me, the trade-off was worth it. The number and quality of companies coming to MIT Campus made the trade-off worthwhile.

#### Abhijit Akerkar, MBA2008

Best Things: a) The excellent opportunity to get involved in the excellent 'early stage ecosystem' that exists in Boston where capital (VCs / angel investors), ideas (originating from MIT or Harvard Medical School labs), entrepreneurial oriented lawyers and business people (Sloan, HBS, Boston University, Babson) get together to create cutting edge industries (Biotech - Pharma; Web 2.0 software, Renewable Energies, etc.) b) Cross-registration with HBS

Be warned: we had to take on a complementary health insurance costing you 600 USD!!!

#### Asier Rufino, MBA2007

MIT Sloan is a great school, especially for entrepreneurship and technology. In most electives you share the classroom with executive students and people from other schools, like engineering.

I had the opportunity to take some classes at Harvard Business School. It was very interesting and fun.

Some classes, like I-teams are very unique. MIT is very flexible for choosing your electives, take time to understand the subjects very well and make your choices. When you arrive at the school you can still Add/Drop with a lot of options.

#### Pablo Salazar Rojo, MBA2006

The best things about the exchange: Getting to take some of the best entrepreneurship classes in the world and meet many venture capital professionals and entrepreneurs.

Also, it is possible to cross register and take some classes at Harvard Business School. (I think exchange students would be allowed to do this as well).

#### Conor Santifort, MBA2005

#### INTERNATIONAL EXCHANGE PROGRAMME 2009/2010 SCHOOL DETAILS

SCHOOL DETAILS	
Name of School	Rotman School of Management, University of Toronto
Address	105 St. George Street Program Services Office, room 219 Toronto Ontario M5S3E6 Canada
Contact	Laura Wood Program Coordinator, International Programs & Services
Telephone	14169783943
Fax	14169463945
E-mail	laura.wood@rotman.utoronto.ca
Term(s) of Exchange	Fall Term: Sept. 8-Dec.4/09 (excluding exams) Winter Intensive: Jan. 4-15/09 (optional term, including exams) Spring: Jan. 18-Apr. 16/10 (excluding exams)
School Website Address	www.rotman.utoronto.ca
Language Requirement	Yes
	All courses are taught in English. Please note that the GMAT and English Competency Tests are not requirements for admission as an exchange student to the Rotman School of Management (however, international students who are part of our degree program are required to submit such test results). We request this information (if available) for statistical purposes only.
Number of Places Available	2

### DATES

Term Dates:	Autumn 2009 and Spring 2010
How are courses scheduled throughout the term	For the full length of the term If exchange students enrol in courses in the Winter Intensive term, then the exchange period for Spring will be from Jan. 4-Apr.16/10 (excluding exams)
Is there an exam week at the end of term?	Yes Fall Term Exams Period: Dec. 7-18/09 Winter Intensive Exams Period: within the 2 weeks term Spring Term Exams Period: Apr. 19-30/09

Approximate number of	40
electives offered per term	
Approximate number of	40
electives offered per sub term	
(if applicable)	
Number of courses required	Elective classes at Rotman generally meet once a
to receive 4 elective credits at	week for 2 hours over 13 weeks in a term
London Business School	(including exams), so 26 contact hrs per course.
	12 Rotman credits = 4 Rotman courses = 104
	contact hours 15 Rotman credits = 5 Rotman

	courses = 130 contact hours
Is there a maximum number	Yes
of credits for incoming	Generally, 5 elective courses is the maximum
students	course load per term. However, if more than 5
	courses are needed to meet graduation
	requirements, exchange students will need to put
	in a request prior to the course selection process.
Elective Process	To ensure equitable access to all elective courses,
	a bidding system is in place to allow students to
	indicate which courses are important to them.
	Students will be registered in elective courses
	based on the number of bid points allocated. In
	mid-June,
Same chance of getting into	Yes
electives as 'home' students?	All students (Rotman & incoming exchange
	students) bid for courses at the same time. Both
	are given the same list of courses to choose from.
Who will our students study	Full Time, Morning and/or Evening MBA students
with	(depending on class time).

Do you have a career management service?	Yes	
What access will London Business School exchange	Restricted Access Exchange students are only restricted from applying to summer internships. All other caree services are available.	

## HOUSING

Is housing available on- campus?	Yes
Housing Service Provided	Exchange students are responsible for securing their own accommodation while on exchange. Rotman does not have its own student residence. However, the University of Toronto offers residence accommodations for 3,300 students at the St. George campus in.

### **ALUMNI STATUS**

Will	our	students	become	Yes - full alumni status
Alum	ni of	your Schoo	ol?	

## NOTE

•	Upon receiving our partner school's nomination, students will be sent an application package that
	must be completed and returned to our office.

## SCHOOL DETAILS

Name of School	NYU Stern School of Business
Address	44 West 4th Street New York NY 10012 USA
Contact	Gabriella De Santis
	Director, MBA Academic Affairs
Telephone	1-212-998-0771
Fax	1-212-995-4606
E-mail	intl@stern.nyu.edu
Term(s) of Exchange	Fall 2009: September 8 - December 22 (Includes finals
	week) Spring 2010: January 25 - May 11 (includes
	finals week)
School Website Address	www.stern.nyu.edu
Language Requirement	Yes
Number of Places	15
Available	

## DATES

DAILS	
Term Dates:	Autumn 2009 and Spring 2010
How are courses scheduled throughout the term	Other We offer full-semester courses (3.0 credits - 37 hours) and half-semester courses (1.5 credits - 18 hours)
Is there an exam week at the end of term?	Yes Fall 2009: December 16 - December 22 Spring 2010: May 5 - May 11

	r
Approximate number of electives offered per term	approximately 90 electives (includes both full- and half-term courses)
Approximate number of electives offered per sub term (if applicable)	approximately 90 electives (includes both full- and half-term courses)
Number of courses required to receive 4 elective credits at London Business School	12 credits
Is there a maximum number of credits for incoming students	Yes 15 credits
Elective Process	Contact school
Same chance of getting into electives as 'home' students?	Contact school
Who will our students study with	Full-time & part-time MBA students.

management service?What access will London Business School exchange students have to this service?• Recruiting is not open to exchange program students. On-campus interviews are limited to Stern students enrolled in the full-time 2 year program who have completed the NYU Stern
BusinessSchoolexchangestudents.On-campusinterviewsarelimitedtostudentshavetothisSternstudentsenrolledinthefull-time2yearservice?programwhohavecompletedtheNYUStern
<ul> <li>required Career Development Program curriculum.</li> <li>Exchange students do not have access to on- campus corporate presentations during the Fall and Spring semester.</li> <li>Exchange students do not have access to the alumni contact system and corporate contact database.</li> <li>Exchange students do not have access to interview facilities or teleconference equipment on-site at Stern. If students make connections regarding job prospects, they will need to negotiate with the</li> </ul>
company directly and be interviewed at their corporate office.

#### HOUSING

Is housing available on- campus?	Yes
Housing Service Provided	Online on-campus housing and resources to other off-campus opportunities.

#### **ALUMNI STATUS**

Will our students become	No
Alumni of your School?	

#### Student Comments

Being in NYC in an excellent location, right in the middle of the city. The professors' experience in their subject is highly valuable.

#### Alejandro Reynal, MBA2009

The biggest trade-off could have been in terms of job search. However, all international companies who were interviewing in London also organised interviews in NY for Europe positions. So from this point of view I lost nothing.

#### Maria Munina, MBA2009

Research using Stern website - gives great insight. Speak to as many students as possible. Think carefully about housing - very expensive in NYC (even by UK standards). Getting sorted early makes the exhange a better experience. I didn't get a particular course (Damodaran) due to competition - would have done that if able.

Value enhancing experience but missed out on some excellent courses at LBS. Also missed out on milkround (not a problem for me as had a job) but would have been very difficult for someone job searching - Stern offers very limited access to recruitment services.

#### Andy Lund, MBA2008

Brilliant opportunity to spend time in New York City and marketing department at NYU is great. NYU is a good school, but not overly international. Be certain to look at student reviews and be careful getting into groups.

The trade off of not being around to take classes and be with my other students at LBS for me wasn't worth it.

#### Al Martine, MBA2007

Best thing: Living in New York for four months. Experiencing the American Culture firsthand. Getting to meet people from exchange and students from Stern. Taking marketing courses that are not available at London Business School.

On courses: Apart from heavily subscribed courses, which generally are not open to exchange students, you are able to add and drop courses in the first two weeks. Use the opportunity to try different classes and find a course you enjoy. Exchange students at Stern do have a wide choice of courses. I enjoyed all my courses. These are my favourites: 1. Managing High Performing Teams: Anat Lechner - Do any of her courses. She has the ability to hold my attention for three hours from 9am in the morning. I know so much now about working with teams and I regret not taking her Managing Change class. 2. Advertising Management: Jeff Green - Excellent course on advertising that balances theory with practice. I now annoy my flatmate having her analyse adverts while we are watching TV 3. Competitive Strategy in the Marketplace: John Czepiel - Put into practice all the strategy and marketing theory you have learnt. Good opportunity to meet Stern people as only one exchange student per team.

I was not interested in recruiting in New York, so I was not concerned by Stern's recruitment policy. If you are, unless Stern changes its policy, you will have difficulty if you arrive and try circumvent the system. Stern ensures that all recruitment is strictly for Stern students.

#### Miranda Hall, MBA2007

Things you should know in advance: accommodation in the Palladium (university housing) is not guaranteed, best option is probably to find something yourself. Craigslist can be useful, but if you can find something through friends of friends, that usually works much better. You have to pay for casepacks (and they can be quite expensive, I spent \$300), and to join clubs (roughly \$20 or \$30 per club). You also pay for mandatory health insurance (roughly \$700) and the visa paperwork at Stern (roughly \$60). We were allowed to attend corporate presentations, but not all companies accept CV's from people without the right to work in the US, so you might not be able to recruit as much as you want. Courses are both given during the day (for fulltime MBA's) and at night (for fulltime and part-time MBA's). I've sat in evening classes that were more interesting because the part-timers contribute much more, so the class is more lively.

### Natasja Giezen, MBA2007

Two great (and very hands on) classes; Brand Planning and Competitive Strategy in the Marketplace – the former is taught by Prof. Galloway, he's a clinical professor (and an entrepreneur) so all you hear about is the real world! He brings in numerous speakers (mainly entrepreneurs) to talk about their experiences – its brand planning with a twist! I think very useful regardless of future career path.

#### Davina Patel, MBA2006

## SCHOOL DETAILS

Name of School	Tuck School of Business at Dartmouth
Address	100 Tuck Hall Hanover NH 03755 USA
Contact	Lauren Miller
Telephone	1-603-646-2025
Fax	1-603-646-7585
E-mail	Lauren.A.Miller@tuck.dartmouth.edu
Term(s) of Exchange	Fall 2009 Classes Begin-
	September 14, 2009 Classes End- November 19, 2009
	Exams- Conclude on or before November 24, 2009
	Mini Classes- December 1, 2009- December 18, 2009
	Winter 2010 Classes Begin- January 5, 2010 Classes
	End- March 4, 2010 Exams- C
School Website Address	http://www.tuck.dartmouth.edu
Language Requirement	Yes All classes are taught and assessed in English -
	Exchange students must be able to write, converse in,
	and comprehend English.
Number of Places	9
Available	

## DATES

Term Dates:	Autumn 2009 and Spring 2010
How are courses scheduled throughout the term	For the full length of the term
Is there an exam week at	Yes
the end of term?	Exams are normally held in the last class. Some are take home exams. The exam dates are below: Fall 2009- Exams- Conclude on or before November 24, 2009 Winter 2010- Exams- Conclude on or before March 10, 2010

Approximate number of	24
electives offered per term	
Approximate number of	24
electives offered per sub term	
(if applicable)	
Number of courses required	To be considered full time a student must take four
to receive 4 elective credits at	courses. A student can take a maximum of five
London Business School	courses. Each full course is three credits or 27
	hours.
Is there a maximum number	Yes
of credits for incoming	Students can take a maximum of 5 classes or 15
students	credits
Elective Process	Students choose their electives before they arrive
	at Tuck. They also have the Add/ Drop week

	during the first week of classes to make any changes in their classes.
Same chance of getting into electives as 'home' students?	Yes
Who will our students study with	Our Second year MBA students.

Do you have a career	Yes
management service?	
What access will London	Restricted Access
	Exchange students have access to the Career
students have to this	Development Office and most activities while on
service?	exchange. The range of services provided include
	access to Tuck Recruiters and Alumni while on
	campus.

#### HOUSING

Is housing available on-	No
campus?	
Housing Service Provided	We will provide students with resources to help find housing off campus. Hanover is a small, rural town with limited housing. It is imperative that students secure their housing before they arrive in Hanover.

#### **ALUMNI STATUS**

Will	our	students	become	No
Alumni of your School?		ol?		

#### NOTE

Any additional information

#### **Student Comments**

Go to meet new people. The students were very welcoming and I had a great time. Plus, they have so many events for the students at the school. Always free and always well executed with food and lots of drinks. I would have thought it to be a little cheesy being at the school all the time, but they make it work. Didn't get to ski, but in the Winter term it is supposed to be great. Great career services if you take advantage.

Their class structure is different, and the course load really is a lot of work due to each class meeting twice a week.

Talk to the students who were there for the prior year to figure out which profs are the best and which one's require the most work. As I mentioned before, the classes meet 2x a week, so how much prep work each class requires is important when making a schedule. Also, you want to make sure you have time to do other things such as recruit or take trips, so overloading on certain days may be the best. Grades don't matter at Tuck. The professors are great. The students are awesome. And, if you really like speakers, they bring in hundreds (no exaggeration) to class and outside of class (intimate dinners even). I had one class that had 10 Fortune 500 CEO's speak to us. Other classes had world renowned billionaires speak. Really incredible. Also, you may not get access to all of the classes.

Probably the most inclusive school if you are social and outgoing. If you are not that adept at making friends Hanover would be very lonely as it is in the middle of nowhere and there isn't a whole lot to do. Very beautiful place though.

The trade-offs were not being in London and being away from my friends. If I didn't have a job in London already and wanted to work there, it would have been difficult for recruiting. The experiences and friends gained made it well worth the trade-offs. The school was so different it really makes you appreciate what LBS offers. While also allowing you to see how much better LBS could be if they adopted some of the things that make Tuck special.

#### Andrew Powell, MBA2008

New school with different (from LBS) methods of teaching and its strength. Possbility to experience another country. I have also appreciated a lot advantages of our school which had not been that obvious before.

We were lacking information about electives, schedule, timetables etc for the turm at Tuck and received it just before leaving London. Because of that it was quite difficult to plan our stay there.

Best professor is always the best choice. I took some electives there which subject was interesting for me but professor was not that 'popular' and regret this.

I missed some very desirable eectives which could not take in other terms. Still, exchange was worthwhile to do so.

#### Yana Drapkina, MBA2007

The best things were; level of professors and students; campus and life environment, close-knit community; skiing! It's a shame that Tuck does not grant Alumni status to LBS students.

Negotiation Corporate Valuation (Prof Sundaran, two last classes with Tim Koller and Prof Damodaran) Mergers and Acquisitions Implementing Strategy are all great. Leonardo Uehara, MBA2007

Best thing: Tuck is a small community. Bonding with students was my best experience. Also, there are lots of job opportunities even for exchange students.

#### Alexandre Beauchamp-Parent, MBA2007

Best thing about the exchange:

- Quality of Tuck students
- Access to Career Services
- Friendliness of Tuck community
- Competence of MBA programme office.

#### Patty Riedl, MBA2006

## SCHOOL DETAILS

Name of School	University of Chicago Booth School of Business
Address	5807 South Woodlawn Ave. Chicago IL 60637 USA
Contact Telephone Fax E-mail Term(s) of Exchange	Jessica Oldford 1-773-702-4323 1-773-702-4155 jessica.oldford@chicagobooth.edu Autumn Quarter: Late-Sept until mid-Dec Winter Quarter: Early-Jan until mid-March Spring Quarter: Late-March until mid-June
School Website Address Language Requirement Number of Places Available	www.chicagobooth.edu No 8

## DATES

Term Dates:	Autumn 2009 and Spring 2010
How are courses scheduled throughout the term	For the full length of the term Each quarter is 11 weeks (with exam week) and students are expected to attend all sessions.
Is there an exam week at the end of term?	Yes It's the 11th week of the quarter.

Approximate number of electives offered per term	Approx. 30-40 per term. For a complete list of all courses per term, please visit the Chicago Booth Portal: gsbportal.chicagogsb.edu/
Approximate number of electives offered per sub term (if applicable)	Approx. 30-40 per term. For a complete list of all courses per term, please visit the Chicago Booth Portal: gsbportal.chicagogsb.edu/
Number of courses required to receive 4 elective credits at London Business School	Students would need to take 4 Chicago courses to obtain 120 contact hours.
Is there a maximum number of credits for incoming students	Yes Five courses
Elective Process	Exchange students bid on courses just as the Full- time MBA students. Exchange students are able to take any courses (electives and core) if they are successful with bidding.
Same chance of getting into electives as 'home' students?	Yes They are provided with 10,000 bid points which is competitive with our Second-Year students. That said, they may not secure every popular course that they wantbut the same goes for our Full-time students.

Who will our students study	Full-time MBA Chicago students, Evening and
with	Weekend MBA Chicago students, Other exchange
	students

Do you have a career management service?	Yes
	Restricted Access Exchange students have access to the following: http://programs.chicagogsb.edu/international/ibep/i ncoming/career.aspx

#### HOUSING

Is housing available on- campus?	See below
Housing Service Provided	There are many accommodation opportunities for exchange students, both on-campus and downtown. Exchange students can live in our Graduate Student Housing apartments, International House, or sublease from an outgoing Chicago student.

#### **ALUMNI STATUS**

Will our students become	Yes - partial alumni status
Alumni of your School?	Exchange students maintain their Chicago
	Username and Password, which provides them
	access to the Community Directory. They are
	also able to keep their Chicago e-mail access, but
	their capacity is limited (smaller).

#### NOTE

Any additional information	Exchange students must have adequate health
	insurance for their stay in Chicago. If they don't
	have adequate health insurance, they are required
	to purchase it through the University of Chicago.

#### **Student Comments**

Great school with great professors and broad choice of classes in different areas.

Be very careful when selecting classes as some of them (especially finance and economics) tend to be very heavy in terms of the hours for preparation. 4 classes is a lot of work at GSB. If all of them are finance classes you will most probably die. Chose the right mix of quantitative and soft skills classes. Managerial Decision Making, Theories of Leadership an Networking Structures are very good soft skills classes.

#### Evgeny Pan, MBA2009

I wanted to know what is different about doing an MBA in the US and in LBS. I underestimated the time required to get accommodation, is not as easy as London. Now that I know, I would have taken different types of classes, especially since the system to take classes and tailor your curriculum is more flexible than the one we have. You can take more classes for your 4 credits, if you want to learn, do it since

some of the classes are light in work. Do not take 4 or 5 classes heavily focused on quantitative stuff as they have a lot of work.

I would have liked more information on how to bid for classes and how to use the University of Chicago's (not only the GSB) resources better.

Don't live on campus, it's not safe and there's not much to do. Is better to be closer to downtown, however traveling around in public transportation is not always easy.

You gain a longer Christmas break if you don't have to sit in for exams.

#### Javier Garcia Riesco, MBA2008

It is very difficult to select classes based on the syllabus - more detailed information about: city, school, classes would have been useful. I discovered a lot of things after the first month in Chicago.

I knew the tradeoffs. And the experience was very good.

#### Eduardo Piedade, MBA2008

The opportunity to experience the MBA at another world renowned school was great. Financial Engineering is very tough, but Chicago is probably the best place to do it. The exact start date of lectures was unclear. Watch out for the area surrounding the school – didn't feel like it was very safe.

The job search takes a hit. I flew back half way for an interview and closed the offer, but that was lucky.

#### Aveesh Acharya, MBA2007

Best thing: It's great to get to know another city and see the way a different school works. GSB have some great classes and it's relatively easy to get into them.

1) Don't try and do 4 finance courses or PhD level stuff - the people who do, end up overworked and unhappy 2) 4 courses is manageable if they're not all quant heavy but a lot of GSB students just do 3 3) They have some great courses in negotiation and leadership etc... GSB is not just about econ and finance

School accommodation is at Hyde park which is not a great area and is very quiet. You want to stay in downtown or in the north but it can be hard to find a place with a 3 month lease - they best option is to try and swap with someone like most US schools you have to pay for your course packs and to join clubs which can be expensive

Trade Offs: Less involvement in club activities and sports - as an exchange student there is simply a lot less going on. You can get involved but it is obviously not the same as at LBS. Second year projects although possible, are not that easy to organise from afar! It seemed some people on exchange hadn't really thought about being away from family and friends etc... You can have a great time on exchange and for me it was a very valuable experience but you really have to consider all the factors whether it be family, recruitment, courses, housing or second year projects - exchange just isn't right for everyone.

#### Hannah Thompson, MBA2007

GSB is undoubtedly one of the best business schools. Not only the program, electives, faculty and classmates but also the recently-inaugurated facilities (mba HPC building and the Sport facilities) are top of the line.

If you want to concentrate in finance, this is a great place to take couple of those very "technical" electives. However, be aware that you will have to work hard. GSB has its own version of "Sundowners"... The TNDC (Thursday Night Drinking Club), which is a good opportunity to get to know MBA's from around the world. Also, every Friday after class, GSB sponsors "Snacks and Lunch" in the Winter Garden (HPC building) which gives you another chance to chat with your classmates. Stand alone, Chicago is a great city to live couple of months. There is plenty of cultural and social activities going on year long. The weather in fall is not too bad, but winter must be criminal.

I was lucky enough not to live in the I-house. When GSB sent your acceptance letter, they will send you information on the I-House, which in paper, seems to be a great place to live. Nonetheless, it is not extremely cheap and very uncomfortable. Instead I will strongly recommend looking in the "Regents Park" building. At least 40% of the GSB people live here and the building is great. You have pool, gym and a game room with pool table, foosball exclusively for the MBAs. There is a free and frequent bus-service from the building to the campus and the ride takes no more than 10 minutes.

It would not have changed my mind but be aware that you will have to pay around \$700-\$1,000 dollars in health insurance and course packages.

#### Ernesto Gallo, MBA2005

The best things are:

- Analytical approach. Everything is looked under exhaustive analytical terms. That helps to structure your thinking and develop quite important problem solving skills
- Faculty. Since the university is a very important research centre one has the opportunity to attend lectures of Nobel awarded professors, would-be Nobel, or simply very smart teachers!
- The city. Chicago is one of the most beautiful cities in the world. Everything seems to be perfect. Everything is tidy and works, which can be a shock after having spend months in our chaotic-but-beloved London.

However, you should be aware that some districts of the city are very dangerous. You should never go by tube (it is called the "el") to campus.

#### Francisco Hernandez-Marcos, MBA 2004

## SCHOOL DETAILS

Name of School	University of Michigan - Ross School of Business
Address	701 Tappan St. Ann Arbor MI 48104 USA
Contact	Vicki Simon
	Director, CIBE
Telephone	734-936-3917
Fax	
E-mail	vicsimon@umich.edu
Term(s) of Exchange	Fall 2009: Sept. 8 – December 15, 2009 (Graduate
	Students) Winter 2010: Jan. 11 – April 19, 2010
	(Graduate Students)
School Website Address	http://bus.umich.edu
Language Requirement	Yes
Number of Places	8
Available	

## DATES

DAILS	
Term Dates:	Autumn 2009 and Spring 2010
How are courses scheduled throughout the term	For the full length of the term
Is there an exam week at the end of term?	Yes

## ELECTIVES

Approximate number of	Contact school
electives offered per term	
Approximate number of	Contact school
electives offered per sub term	
(if applicable)	
Number of courses required	Contact school
to receive 4 elective credits at	
London Business School	
Is there a maximum number	Yes
of credits for incoming	
J. J	
students	
Elective Process	Contact school
Same chance of getting into	Yes
•••	
electives as 'home' students?	
Who will our students study	Contact school
-	
with	

## CAREERS SERVICES

Do	Do vou have a career Yes			
-				105
management service?		<i>?</i>		
What	access	will	London	Full Access

usiness School	exchange
tudents have	to this
ervice?	

#### HOUSING

ls ho	ousing	available	on-	No
campu	s?			
Housing Service Provided			I	We can give them websites to search for housing,
				and we can help them find housing.

#### **ALUMNI STATUS**

Will	our	students	become	No
Alumni of your School?		ol?		

#### **Student Comments**

There is enormous opportunity to build my network with students, faculty and alumni in the huge university. Several classes that I took including Bargaining and Influencing Skills, Decision Management and Sustainable Construction were attended by students from different programs. This allowed us to hear different viewpoints contributed by students with diverse background.

#### Muhamad Kamaluddin, MBA2008

The best things I liked about the exchange –

The broad elective portfolio: There is a multitude of Strategy, Marketing & Finance electives on offer, and are taught by several 'star' professors. I would recommend taking Corporate Intervention (CSIB743) if you are in Michigan during the fall term. Additionally, one has the flexibility to add or drop classes during the first week of the term. This is really useful as one has the opportunity to sample the 'fare' before committing to 7/14 week of classes.

Access to Office of Career Development (OCD) and ability to interview on campus College Football: Michigan has a Top college Football team (Go Blue!). The experience of tailgating and watching games with 110,000 fans is awesome. You miss that in London.

The college town setting but Ann Arbor is not London... it's a small college town with only a handful of options for going out.

#### Arjun Seth, MBA2005

#### Best thing about exchange:

Believe it or not – the finance courses! Didn't expect Michigan to have as good finance courses as we do at London Business School. I also liked that I had the option to participate on equal terms with local students in all career activities that went on in the campus. I also liked being part of a really big university with all of its resources - libraries, student events, alternatives to take courses at other schools except the business school etc. Excellent camaraderie between exchange students. Andrei Ciripitca, MBA 2004

## SCHOOL DETAILS

Name of School	The Wharton School, University of Pennsylvania
Address	300 Jon M. Huntsman Hall 3730 Walnut Street Philadelphia PA 19104.6340 USA
Contact	Ada Obrea Records Coordinator
Telephone	12158985012
Fax	12155732090
E-mail	aobrea@wharton.upenn.edu
Term(s) of Exchange	ТВА
School Website Address Language Requirement Number of Places	http://www.wharton.upenn.edu/ No 3
Available	

## DATES

DAILS	
Term Dates:	Autumn 2009 and Spring 2010
How are courses scheduled throughout the term	Other Both full-semester and half-semester courses are available to exchange students.
Is there an exam week at the end of term?	Yes

Approximate number of	100-120 (some full-semester, some half-semester)
electives offered per term	
Approximate number of	100-120 (some full-semester, some half-semester)
electives offered per sub term	
(if applicable)	
Number of courses required	Full-semester electives are equal to 36 contact
to receive 4 elective credits at	hours and half-semester electives are equal to 18
London Business School	contact hours.
Is there a maximum number	Yes
of credits for incoming	We limit all students (our own and exchange
students	students) to 6 credit units.
Elective Process	It is an electronic auction system through which
	students can bid for and also sell seats in courses
	for points. We give full semester exchange student
	4000 points.
Same chance of getting into	Yes
electives as 'home' students?	As long as they are nominated by our deadlines,
	they have equal access to all courses.
Who will our students study	Mainly second year MBA students but also some
with	first-years who have waived enough core courses
	to allow them to take electives early.

Do you have a career management service?	Yes
What access will London Business School exchange	Full Access The only things that students may not do is bid on on-campus interview timeslots reserved for Wharton students or upload their resume to the Wharton resume book. In both instance, employers are looking for Wharton students only. All other resources are available to exchange students.

#### HOUSING

Is housing available on- campus?	Yes
Housing Service Provided	There is some limited on-campus housing. The first email communication from our office gives contact details for the housing office, as well as about a dozen off-campus resources in the area.

#### **ALUMNI STATUS**

Will our students become	No
Alumni of your School?	

#### **Student Comments**

I am an EMBA student, going to Wharton was for me a way to have a full time-study experience, which I enjoyed very much. I appreciated a lot the opportunity to meet new people and enlarge my network in a top US business school.

#### Davide Sosio, SEMBA2009

I got international exposure and access to some great lecturers at Wharton. Be aware that courses are selected in an auction process. Wharton students can stockpile points from previous terms and will outbid you for the very best lecturers, don't assume that you'll get these great guys.

Philadelphia is not the safest city in the world, this should definitely be a consideration for female students applying to the school. The courses are extremely US centric, don't go there assuming you'll learn about the world of business, you won't you'll learn about US business.

It is a great experience, well worth attending for 1 of your 4, 5 or 6 terms. Housing is a bit of an issue and Wharton don't help, be prepared for some stress in sorting your accomodation out.

Not seeing my girlfriend was the largest trade-off that i had to make. With a 17 week term (including exams), you'll be gone for a long time! Worth considering if your partner or spouse is staying in London.

#### Thomas Key, MBA2008

Best things: Building relationships with other outstanding students and experiencing another venerable MBA school in another country. Complimenting the elective course choice with unique courses not offered elsewhere.

Look at the required preparation time of each course. Some can be very strenuous and time consuming. Overall, semester-long courses are preferable to quarter-long courses.

Downside: The fact that I will lose access to Wharton one month after I leave is a huge drawback. I very much regret this and I encourage the IEP at London to push this back.

The additional cost of buying course packages worth 50-100 dollars each should be mentioned. Also each print-out page is billed with 10 cents. In addition all club memberships cost money.

#### Martin Hofberger, MBA2007

The best things were the Career Opportunities and the students. The variety of electives is greater (unsurprising given the size of the school) and the courses are more academically rigorous

#### **Richard Lewis Jones, MBA2006**

Wharton can give you access to very specific electives particularly in Real Estate Finance.

#### Damien Sauer, MBA2005

Excellent support from school admin, full use of Wharton's career services, weekly leadership seminars, living on campus is very convenient and the building we live in organises many social activities.

#### Pheobe Neo, MBA 2004

I had a great time – Wharton is indeed one of the best B-Schools for finance. Philadelphia is small, but still offers enough pubs to spend your time in. Overall: great experience and a meaningful 3 months.

#### Geok-Heng Leow, MBA2002

## **South America**

FGV-EAESP - Escola de Administração de Empresas de São Paulo da Fundação Getulio Vargas

IAE, Management & Business School of Austral University

IPADE, Mexico

## SCHOOL DETAILS

Name of School	FGV-EAESP
Address	School address: Av. Nove de Julho, 2029 – 01313-902
	– São Paulo – SP – 3º andar. São Paulo São Paulo
	01313-902 Brazil
Contact	Paula Mello
	Assistant, International Relations
Telephone	551132813253
Fax	551132854705
E-mail	paula.mello@fgv.br
Term(s) of Exchange	Deadlines: Nominations for the 1st semester 2009
	(February – July): September Nominations for 2nd
	semester 2009 (August – December): March
School Website Address	www.fgvsp.br
Language Requirement	Yes
	Language requirement: FGV-EAESP does not have a
	language test requirement. We believe that our
	partners will select students able to attend our classes
	in Portuguese, or will only attend classes that are
	being offered in English. 30 hours Portuguese
	Language Course is offered for free, at the beginning of
	each semester (August and February). This course is
	not mandatory. FGV-EAESP does not give credits for
	this course.
Number of Places	8
Available	<b>,</b>

#### DATES

Term Dates:	Autumn 2009 and Spring 2010
How are courses scheduled throughout the term	In shorter modules Term 1: early February through early April Term 2: mid April through mid June Term 3: early August through early October Term 4: mid October through mid December
Is there an exam week at the end of term?	Yes Exams: Examinations may be conducted in class or, sometimes, be taken home, depending on the course. They are generally performed over the last week of class schedule and generally it is a written exam. Exchange students can do the exam in English, howeve

Approximate number of	There are a large variety of courses divided into
electives offered per term	graduate (MBA, MsC and Diploma Courses, IPM -
	International Program in Management) and
	undergraduate courses 22 courses are in English, among graduate and undergraduate level, are
	offered today at FGV-EAE

Approximate number of electives offered per sub term (if applicable)	There are a large variety of courses divided into graduate (MBA, MsC and Diploma Courses, IPM – International Program in Management) and undergraduate courses 22 courses are in English, among graduate and undergraduate level, are offered today at FGV-EAE
Number of courses required to receive 4 elective credits at London Business School Is there a maximum number of credits for incoming	1 FGV Credit means 15 contact hours. Each IPM course gives to the student 2 credits (30 contact/hours) No
students Elective Process	Νο
Same chance of getting into electives as 'home' students?	
Who will our students study with	They will study with Exchange Students as well as our regular students.

Do you have a career management service?	Yes
What access will London Business School exchange students have to this service?	Full Access The Career Placement Office assists exchange students, offering help on how to contact companies that offer internship opportunities during
	their stay in Brazil. In order to qualify for these services, an application (included in the registration package)

### HOUSING

Yes
The exchange students will be assisted by a
company that works with FGV named OKUPE.
Their website is www.okupe.net

## **ALUMNI STATUS**

Will our students become	No
Alumni of your School?	

## NOTE

Any additional information	More information about Courses being offered at
-	FGV-EAESP: http://eclass.gv.br or
	http://blackboard.gv.br Login: ep2007 Password:
	expr2007

### **Student Comments**

In terms of classes, both the professors and students are excellent, and even though the classes are taught through the lecture method, participation by the students is extremely high, which leads to very interesting conversations during classes. The choice of elective classes was poor... I am still very happy I came. Even though the classes are not precisely what I would have chosen if I had more choices, they are still interesting classes.

### Daniel Nebelung, MBA2005

### SCHOOL DETAILS

Name of School	IAE Business School
Address	Mariano Acosta S/Numero y ruta 8 Derqui Pilar-Buenos
	Aires 1629 Argentina
Contact	Maria Victoria Blazquez
	International's Programs Director
Telephone	542322-481168
Fax	542322-481-174
E-mail	vblazquez@iae.edu.ar
Term(s) of Exchange	Every term (total of 5 terms) Feb.9-April 13 April 14-
	June 16 June 17-August 11 August 12-October 15
	October 15-December 11
School Website Address	www.iae.com
Language Requirement	Yes
Number of Places	6
Available	

### DATES

DATES	
Term Dates:	Autumn 2009 and Spring 2010
How are courses scheduled throughout the term	For the full length of the term
Is there an exam week at the end of term?	Yes In most of the courses. However, there are few of them that students prepare a paper. Participation in class is always highly recommended.

Approximate number of electives offered per term	4 only at the end of the program-last term from October 15th to December 11th.
Approximate number of	4 only at the end of the program-last term from
electives offered per sub term	October 15th to December 11th.
(if applicable)	
Number of courses required	We work with contact hours that are shown in our
to receive 4 elective credits at	academic calendar.
London Business School	
Is there a maximum number	No
of credits for incoming	They could apply at as many courses they'd like to.
students	We usually recommend them to apply at least 3
Students	
	classes per term. Most of our current exchange
	students apply for 4 each term.
Elective Process	Contact School
Same chance of getting into	Yes
electives as 'home' students?	As long we don't have any problem with the
	balance of our students in the classroom.

Who will our students study	they'll be studying with students from all over the
with	world that apply for the full time program (70% are
	foreign and 30% Argentineans). IAE's faculty
	trained at the world's most.

Do you have a career	Yes
management service?	
What access will London	Full Access
Business School exchange	
students have to this	
service?	

### HOUSING

Is housing available on- campus?	Yes
Housing Service Provided	We don't have accommodations on our campus but we count with an assistant that will help the students finding accommodations.

### **ALUMNI STATUS**

Will our students become	Yes - partial alumni status			
Alumni of your School?				

### NOTE

Any additional information	We could consider some exceptions to these days. If there is a student interested about coming on exchange, he/she can always contact us 2months earlier the term he/she will join our program. (see the dates of each term in our
	academic calendar).

### **Student Comments**

Being able to travel to nearby countries and being in a class with mostly Latin American students – you learn a lot about cultural differences and business perceptions!

### Vicky Tzivelis, MBA2009

ARGENTINA - Buenos Aires and Argentina are fantastic. Everything is fantastically cheap and fun. The city is very European while at the same time very South American. People in stores, taxis and such do not speak English so you have to practice your Spanish - which is exactly why most of us come. You must live in the city and not in Pilar where the school is located. More on that below. The trip that we took with the school group before classes actually started was also amazing. Not only do you get to know the students (all 30 of them) but you get to see parts of the country that you would not find otherwise.

The course selection is VERY limited as the class size is 30 people! Yes in the whole program! I would NOT recommend going any other term but the fall term as there are NO electives given until this term. The classes are not fantastic but because they

are in Spanish it is a challenge. It was very interesting taking negotiation because we talked a lot about different styles among different cultures. Also, internationalization was very interesting because of their perspective. I wish I could have taking more about Argentina but I guess they covered it in module 3 or 4. Key account management was also an interesting class – kind of like markstrat - so it was fun to work in groups and get to know the students that much better.

Do not go looking for intense classroom work, but go because you are looking to learn outside the classroom - try to make friends with the arg students as much as possible as their experiences during devaluation and after are all so interesting and you get a totally different perspective than you would from papers and texts! One of my classmates worked in a bank at the time - so interesting. Also go out as much as possible... being a vegetarian totally sucks here as they do indeed eat meat 3x a day... but the wine is amazing and the nightlife is even better. Study your Spanish as MUCH AS POSSIBLE before you get here... you will thank me for that. Level 3 is BARELY enough if you ask me to really get into the culture... We have tons and tons of other info to give to the next class so please email questions! but the bottom line is if you are thinking about it - DO IT!!!! We don't want to leave! oh, and the weather is fantastic as well!

### Best things:

1—The small size of the program means that you get to know every student personally within the first week.

2—Despite the small size of the program, at least twice a week there were guest speakers or company visits.

3—It is hard to find any other city in the world with a nightlife comparable to Buenos Aires. When bars are closing in London, they are just beginning to open in Buenos Aires. Be ready to see the sun rise on a regular basis.

4—Good access to faculty. Professors usually know you personally, are always available.

5—Course administrator make a serious effort to get to know each of us personally and even took us on tours of the city. She was easily accessible for any questions or problems.

### Points to note:

1—I wish that I had been better prepared in terms of my language skills. It can be particularly overwhelming during the first few weeks, especially in terms of classwork and study group meetings.

2—It would have be advantageous to have some sort of an orientation program just to help the exchange students interact with the regular students or to get accustomed to the campus. Or at least detailed instructions beforehand regarding housing options, transportation sources to campus, etc. A great deal was left up to the students themselves.

3—A better transportation system to the school. All of the exchange students lived in the city and the first bus in the morning from the city actually arrives at school fifteen minutes after classes started.

4—At least one free day per week. For example, when there are classes everyday of the week it is impossible to do something as simple as go to the bank.

### Things we wished we knew:

1—Classes everyday of the week, with usually one or two days per week of double classes. Add on at least a two hour commute each day and you have some pretty long days. This does not leave a great deal of free time to get to know the city or to take language classes.

2—Most of the "regular" students live close to the school (which is an hour outside of Buenos Aires) making it extremely difficult to socialize outside of classes.

Liz Sklaroff, MBA2007

3—Despite the fact that London Business School told us that we could use the career services systems at the school, we were told when we got here that we would not have access. The career services office is working with students now, but it has been difficult.

4—Get ready for a culture shock. Everything is considerably more relaxed, especially in terms of coursework and due dates. The phrase "don't worry—no te preocupes" is used a great deal and usually means to do it yourself.

5—That IAE Universidad Austral is not accredited by AACSB—School is currently in the process of becoming accredited.

6—After leaving you do not have access to the alumni network of the school. For a year we keep the e-mail address, but than we are cut off.

7—There are no electives for students. There is one optional class, but otherwise nothing beyond core classes.

### Michael Bennett & Hans-Christian Schwichtenberg, MBA2005

### SCHOOL DETAILS

Name of School	Ipade Business School
Address	Floresta 20 Col. Claveria Mexico D.F. Mexico 02080 Mexico
Contact	Beatriz Guzman
Telephone	525553641800
Fax	525553997682
E-mail	bguzman@ipade.mx
Term(s) of Exchange	Jan to Mar Apr and Jun
School Website Address Language Requirement Number of Places Available	www.ipade.mx No 3

### DATES

Term Dates:	Spring 2010 (Jan-March/April)
How are courses scheduled throughout the term	For the full length of the term
Is there an exam week at the end of term?	Yes

### ELECTIVES

Approximate number of electives offered per term	12 to 15 elective options
Approximate number of electives offered per sub term (if applicable)	12 to 15 elective options
Number of courses required to receive 4 elective credits at London Business School	4 to 5 courses
Is there a maximum number of credits for incoming students	No
Elective Process	All exchange students have a place in all courses, once they are at IPADE they need to drop out the courses they will not be taking.
Same chance of getting into electives as 'home' students?	Yes
Who will our students study with	Second year Full time MBA students

### CAREERS SERVICES

Do mana		have nt serv		career	Yes
What	acc	ess w	vill	London	Full Access

siness School exchange idents have to this
rvice?

### HOUSING

Is housing available campus?	on-	Yes				
Housing Service Provided				residence	and	personal
		assistance	e ior other	options.		

### **ALUMNI STATUS**

Will	our	students	become	Yes - full alumni status
Alum	ni of	your Schoo	ol?	

### **Student Comments**

The opportunity to do some learning in Spanish has been very good. It really makes one buckle down and learn the language when everything is in Spanish... there are certain professors (such as Claudia Alvarez who teaches International Finance) who talk so fast that you'll never figure it out.

Cost of living is pretty cheap in Mexico City, even if the city itself is not exactly the nicest place.

I would definitely recommend the fall term over the spring term... If you come in the fall, you have the opportunity to spend a month getting your Spanish up to speed before classes start. I had already passed my Level III exam at school but I still had a heck of a time the first month of class.

### Michael Moon, MBA2005

### Australia & Asia

Australian Graduate School of Management (AGSM) China Europe International Business School (CEIBS) Chinese University of Hong Kong Fudan University Hitotsubashi University, The Graduate School of International Corporate Strategy Hong Kong University of Science & Technology - School of Business & Management Indian Institute of Management Bangalore Indian School of Business Keio University Graduate School of Business Administration Melbourne Business School The University of Hong Kong, Faculty of Business and Economics

### INTERNATIONAL EXCHANGE PROGRAMME 2009/2010 SCHOOL DETAILS

Name of School	AGSM MBA Programs
Address	AGSM MBA Admissions AGSM Building University of New South Wales Gate 11, Botany Street Randwick Sydney NSW 2031 Australia Thais Oso
Telephone Fax E-mail Term(s) of Exchange	612 99319225 612 99319205 thaiso@unsw.edu.au Autumn 2009 and Spring 2010
School Website Address Language Requirement	www.agsm.edu.au Yes Applicants who have completed their undergraduate degree in a language other than English are required to prove their English proficiency by completion of either the IELTS or TOEFL test. IELTS - academic test only with minimum 6.5 overall and at least 6.0 in each band; test is valid for 2 years. TOEFL - minimum 577 (paper- based), 233 (computer-based) or 90 (internet-based); essay minimum 5.0; test is valid for 2 years.
Number of Places Available	11

### DATES

DAILS	
Term Dates:	11/09/09 - 11/12/09 08/01/09 - 09/04/10
How are courses	For the full lenght of the term
scheduled throughout the term	
Is there an exam week at	Yes
the end of term?	07/12/09 - 11/12/09 & 06/04/10 - 09/04/10

Approximate number of	Contact AGSM
electives offered per term	
Approximate number of	
electives offered per sub term	
(if applicable)	
Number of courses required	4 LBS Credits = 4 AGSM Subjects= 144 hrs
to receive 4 elective credits at	Exchange students should undertake what
	constitutes a full-time load at their home institution

London Business School Is there a maximum number	whilst studying in the AGSM MBA Program. Therefore, they may be required to undertake more than three standard AGSM MBA electives in order to comply with their home institutions' requirements. Yes Exchange students wishing to undertake more than
of credits for incoming students	a full-time AGSM MBA load (overload) must make a formal submission outlining their reasons for this request prior to their arrival. The AGSM MBA Program is aware that in some cases students may be required to complete their studies in this format to meet requirements at their home institution. If this is the case, the home institution's exchange coordinator should inform the AGSM MBA Exchange Coordinator in writing of such requirements prior to the start of the corresponding session. Exchange students will only be permitted to enrol in less than a full-time load in the AGSM MBA Program if their home institution specifies this requirement
Elective Process	The enrolment period begins four to five weeks before the beginning of a corresponding session. The Exchange Coordinator will enrol incoming students in the courses they identify on their Incoming Exchange applications. The Exchange Coordinator will update incoming students regarding course availability once final timetables are released
Same chance of getting into electives as 'home' students?	Yes
Who will our students study with	MBA students

Do you have a career	Yes
management service?	
What access will London	Full Access
Business School exchange	
students have to this	
service?	

### HOUSING

Is housing available on-	No
campus?	
Housing Service Provided	Contact:
	www.international.unsw.edu.au/future/sydney/syd
	neyhousing.html

### **ALUMNI STATUS**

7.201				
Will	our	students	become	Contact AGSM
Alum	ni of	your Schoo	ol?	

### **Student Comments**

The best thing...Leaving London winter and heading to Sydney summer.

I wish I would have taken more time to think about what classes at LBS that I would be missing out on. There are many electives that are only offered in spring term that I missed out on.

### Missy Dolski, MBA2008

Living in Sydney for three months – absolutely priceless!! Great people, fantastic weather, lived by the beach and learned something about Asian business in the mean time. Try and get more information from prior LBS-AGSM exchange students about accommodations, academics, etc. I missed out on some great courses at LBS, but for me, the experience of the Exchange was worth it.

### Ricardo Martinelli, MBA2007

Location – Sydney is a fantastic city to study in...(and has) a good international mix of students and a friendly, collaborative, team-working atmosphere. This means that you get to know everyone very quickly and study with a diverse group of MBAs... the AGSM exchange was a definite highlight of my MBA.

Although your choice of classes is unlikely to be confirmed before you go on exchange, don't worry – you will get into the classes you want to. You also have the opportunity to attend any classes during the first week, and then decide which ones to add or drop.

### Roz Lawson, MBA2005

Small school with relatively large exchange population (in term 4 at least). Balanced workload with a few excellent lecturers (Jeremy Davis & John Roberts). Opportunity to swap courses in first week. Easy access to the city and great weather & beaches in your spare time. Full access to career services, autumn recruitment round if interested (mainly consultancy firms), however London Business School recruiters will by and large fill vacancies before you return to UK.

Well organised welcome day and very easy to settle straight into things.

Elective choice is very limited, look at which term has the electives you're interested in.

### Kevin Drake, MBA2005

The best things about AGSM:

- Opportunity to get electives on a different region of the world (Asia)
- Networking with a completely different set of people
- Location, location, location!

However, it was more expensive than I thought – but not as bad as London! Santiago Forero, MBA2003

### SCHOOL DETAILS

Name of School	China Europe International Business School
Address	699 Hongfeng Road, Pudong Shanghai Shanghai 201206 China
Contact	He Yuan Qing
Telephone	862128905188
Fax	862128905200
E-mail	hlucy@ceibs.edu
Term(s) of Exchange	Normal exchange season is term 4: August 31 ~
	December 11, 2009. The full work load is 12 credits
	(144 contact hours). However, if students wish to come
	to the following terms, it is also acceptable: Term 3:
	May 11 ~ June 27, 2009 Term 5: January 4 ~ Feb
School Website Address	http://www.ceibs.edu
Language Requirement	No
Number of Places	14
Available	

### DATES

Term Dates:	Autumn 2009 (Sept/Oct-Dec)
How are courses	Other
How are courses	Other
scheduled throughout the	
term	length of the term. Term 4 consists of 2 half terms,
termini in termini	
	courses are either for 1st half or 2nd half term.
Is there an exam week at	Yes
the end of term?	In most circumstances, a 2-hour written exam is
	scheduled at the end of each term.

	r
Approximate number of	,
electives offered per term	and 6 electives in term 5
Approximate number of	
electives offered per sub term	and 6 electives in term 5
(if applicable)	
Number of courses required	1 CEIBS credit = 12 contact hours 10 CEIBS
to receive 4 elective credits at	credits = 120 contact hours
London Business School	
Is there a maximum number	Yes
of credits for incoming	18 credits in term 4 (maximum)
students	
Elective Process	Electives are selected through a bidding system
	which is a web-based tool.
Same chance of getting into	Yes
electives as 'home' students?	
Who will our students study	2nd year full-time MBA students
with	

•••••••••••	
Do you have a career	Yes
management service?	
What access will London	Full Access
Business School exchange	
students have to this	
service?	

### HOUSING

Is housing available on- campus?	
Housing Service Provided	On-campus dormitory is limited. Off-campus
	hotels/ service apartments are recommended.

### ALUMNI STATUS

Will our students become	Yes - full alumni status
Alumni of your School?	A certain amount of Alumni registration fee will be
	required before joining the alumni association.

### **Student Comments**

Spending 4 months in Shanghai was incredible - the city has the kind of energy I have not seen anywhere else.

Trade is the engine of China's growth - I would have explored more of how it all happens in China.

Courses such as Commercial Law, Chinese Economy and Negotiations were excellent

### Igor Nepomnyashchiy, MBA2009

The best thing:

Practicing Mandarin and learning more about China's economy.

### Mike Hu, MBA2009

Experiencing Shanghai and getting to know the local students and fellow exchange students from all over the world was the best thing.

CEIBS has a bidding system. While the staff there is very helpful and flexible only bid for classes you know you want to take. And it would have been beneficial to see the process for bidding for classes and the course offerings available to exchange students earlier

The 4 elective credits forfeited at LBS are very valuable so be sure you are ok with losing them!

### Rahim Damanwala, MBA2008

Living and experiencing China first-hand was brilliant but I wished I stayed the entire 4 months (I finished in 3 months and travelled the last month).

Pick finance courses where you can self-learn. The marketing and strategy classes are sub-par.

Don't expect to learn much mandarin while on exchange unless you're willing to put in the time. If you can't speak the language, find some friends (exchange or local) that can so that you get to experience the local places. The international students that only spoke english tended to only go to expat places.

It was a significant trade-off missing milkround. Only the large firms are willing to wait and interview you. I was applying to consulting firms and smaller firms that interviewed me for summer internships didn't interview me for full time. I worked in consulting over the summer too. I only got interviews with the larger firms.

### Kiem Diep, MBA2008

Best Things: Meeting the students, faculty and living in one of the most energetic cities in the world. Learning economics from professors who played an active role in China's economic reforms. Getting a taste of what doing business in China is really like. Finally, being able to experience firsthand China's rapid growth, and the positive and negative aspects that come with this growth.

CEIBS exchange structure is comprised of four three week 'block' sections. Many of the classes including advanced corporate finance and other analytical courses seem constrained by this schedule. Do not expect the quality of finance or other electives to be of the same calibre as LBS

### Scott Philips, MBA2007

Three months go faster than you expect. Do your homework and come prepared. Know what you want to see and experience, who you want to meet, which companies you would like to visit, etc. Once here, you will find out that there are a million more things you would like to do and time may not be enough.

### Vladimiro Viola, MBA2007

I lived off campus, about an hour commute door to door from school. Although I had a relatively light workload, I didn't enjoy the commute. Plus, you miss out on really getting to know some of the international students and the local students. Some of

the students had a dorm room on campus (\$200USD) and a flat off campus in the city (\$200-\$400USD).

I thought my Chinese would improve a lot more but 2 months is too short. Also, the Chinese students speak fluent English and they will hardly speak Chinese to you. If you want to learn Chinese, you really have to meet some local friends and discipline yourself to speak only Chinese to the students.

### Dave Tu, MBA2006

Come early before the start of the courses which are short (6 weeks) to take advantage of the city (Shanghai) and travel around the country (China). It is truly a transforming experience... I would strongly encourage curious and entrepreneurs people to consider it as an exchange program.

### Hicham Sharara, MBA2006

The best thing about exchange:

The exposure to an extremely dynamic world that most non-Asian could barely imagine.... For those serious about working in Asia I would strongly recommend you come here as there is a demand for MBA grads as confirmed by the fact that CEIBS employment rate last year was 100%.

The term. I would have worked beforehand on my Mandarin skills so as to get more out of the experience. Also don't work (like I am doing) on your 2<sup>nd</sup> year project while here. Terrible idea

### Paolo Roncaglio, MBA2005

### SCHOOL DETAILS

Name of School	The Chinese University of Hong Kong
Address	G/F, Leung Kau Kui Building, MBA Programmes, The
	Chinese University of Hong Kong, ShaTin Hong Kong
	China 852 China
Contact	Annissa Chan
	Director
Telephone	852-26097753
Fax	822-26036289
E-mail	annissa@cuhk.edu.hk
Term(s) of Exchange	First Term: Sept - Dec Second Term: Dec- Mar Third
	Term: Mar - Jun Summer Term: Jun -Aug
School Website Address	http://www.baf.cuhk.edu.hk/mba/
Language Requirement	No
Number of Places	11
Available	

### DATES

Term Dates:	Autumn 2009 and Spring 2010
How are courses	For the full length of the term
scheduled throughout the	
term	
Is there an exam week at	Yes
the end of term?	The format of assessment varies from course to
	course. If there is a final examination, it will be held
	during the last week of the term or during the
	examination week.

Approximate number of electives offered per term	8 -10
Approximate number of	8 -10
electives offered per sub term	
(if applicable)	
Number of courses required	Contact school
to receive 4 elective credits at	
London Business School	
Is there a maximum number	Yes
of credits for incoming	18 units
students	
Elective Process	Pre-registered courses prior arrival, add/drop
	period in the first week of the term
Same chance of getting into	Yes
electives as 'home' students?	
Who will our students study	postgraduate students
with	

Do you have a career management service?	Yes
What access will London Business School exchange students have to this service?	Full Access

### HOUSING

Is housing available on- campus?	Yes
Housing Service Provided	1. Survive and Thrive Booklet P.32 http://www.cuhk.edu.hk/oal/forms/SNT2007.pdf 2. Off-campus Housing Information web ( Login information will be provide after registration in CUHK) http://osantd.osa.cuhk.edu.hk/ohis2/login.aspx

### **ALUMNI STATUS**

Will our students become	
Alumni of your School?	alumni status are for CU degree holders only.
_	Exchange students are ' Friends of CUHK'.

### **Student Comments**

The best thing...living in Hong Kong, meeting some really interesting and different people. Meet the local students and travel as much as possible.

### Andrew Bate, MBA2008

Living in Hong Kong was amazing. Its a very compact and manageable city/territory, but also extremely diverse and energetic. The people were friendly and very accustomed to expats, so it was easy to feel at home very quickly. Not speaking Chinese (Cantonese) was never a problem, as most people spoke English very well. I'm really glad I chose to live on the island (rather than on campus in the New Territories) because, not only was I close to my two evening classes downtown, but I also had the experience living in the heart of the city.

Although I knew that school would not be as challenging as London Business School, I still let myself be disappointed by the lower teaching standards and lack of work. I should have reminded myself more often that I wasn't there for the "scholastics"! I also think I should have also travelled more around the region in September and October, before projects started coming due in November.

I wish I would have known that there would only be a few classes to pick from. The website elective choice is large and misleading, as we only got 7 classes from which to pick 4. Luckily, the MBA office allowed me to have 2 evening classes, instead of the originally allowed 1.

www.asiaexpat.com is a great resource for housing, if you are thinking of renting a room on the island. I found a great room for rent, in a flat with a Chinese Australian woman, which was only a 10 min walk from the downtown bars, and a 20 min walk

from metro. Of course it is more expensive to live on the island than on campus, but for only 4 months, it was definitely worth it and made my time there all the better.

Definitely get the CUHK exchange office to give detailed commuting instructions if you're not on campus. There are few transfers, and the bus that takes you up the hill on campus is essential.

I took on a 5th course, studying Mandarin Chinese, because I had free time. The standard language classes with the undergraduates conflicted with the MBA schedule, but the language school created a mini course for 5 of the MBA exchange students, which was a great opportunity.

In the end, I definitely accomplished what I set out to do: learn about the Chinese people and their culture.

### Gloria Pratte, MBA2003

### SCHOOL DETAILS

Name of School	School of Management, Fudan University
Address	670 Guoshun Road, Shanghai, China Shanghai
	Shanghai 200433 China
Contact	Yuanyuan (Angela) Zhang
Telephone	00862165642116
Fax	00862165103060
E-mail	fdms_iec@fudan.edu.cn
Term(s) of Exchange	Fall semester: Sept.1-mid Jan. Spring semester: mid
	Febmid June
School Website Address	WWW.FUDAN.EDU.CN
Language Requirement	No
Number of Places	5
Available	

### DATES

_	
Term Dates:	Autumn 2009 and Spring 2010
How are courses scheduled throughout the term	For the full length of the term
Is there an exam week at the end of term?	No examinations are scheduled at the end of each course.

Approximate number of	about 15
electives offered per term	
Approximate number of	about 15
electives offered per sub term	
(if applicable)	
Number of courses required	The 2 credits courses correspond to 36 contact
to receive 4 elective credits at	hours and 3 credits courses correspond to 54
London Business School	contact hours
Is there a maximum number	Yes
of credits for incoming	in IMBA program, courses are either 2 credits or 3
students	credits. The 2 credits courses correspond to 36
	contact hours and 3 credits courses correspond to
	54 contact hours. 2 or 3 credits are equal to 5
	ECTS. Students may choose a maximum of 6
	courses. FDSM does not require the minimum of
	courses students have to choose.
Elective Process	Students send the course selection form to
	exchange coordinator in FDSM and the coordinator
	will forward to the IMBA program office
Same chance of getting into	Yes
electives as 'home' students?	
Who will our students study	the local IMBA students
with	

Do you have a career management service?	No
What access will London Business School exchange students have to this service?	

### HOUSING

Is housing available on-	Yes
campus?	
Housing Service Provided	Exchange student can apply for the Foreign Student Dormitory on line in a definite period. Reservation website: www.fso.fudan.edu.cn. Detailed information of the dormitory application can be found in the Handbook for Registration sent to you before the semester begins. However,
	if there is no rooms available, exchange students
	have to rent an off-campus apartment.

### **ALUMNI STATUS**

Will	our	students	become	Yes - full alumni status
Alumni of your School?		ol?		

### NOTE

Any additional information none	Any additional information	none
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### **Student Comments**

Best thing: Attending Fudan offers the opportunity to live in China for a term. Additionally, the school has a good brand value inside of China. It is known to be the third or fourth best university on the Mainland.

Fudan did not publish the available courses and schedule until late July, roughly one month before term start. At that point, five of twenty total courses did not have seats. Nine of the remaining courses ran over Christmas or into late-January. The remaining, available classes started in early September, a possible conflict with summer internships. My course schedule has been as follows: Sept - Nov: one class/week every Tuesday Nov & Dec, three block-week style courses To those considering attending Fudan, I would demand to see the course schedule before starting your internship.

I would not have attended Fudan University. Fudan is not good value for four LBS elective credits.

### Ross Chapman, MBA2007

### SCHOOL DETAILS

Name of School	Hitotsubashi University Graduate School of
	International Corporate Strategy
Address	National Centre of Sciences 7th Floor 2-1-2
	Hitotsubashi Chiyoda-ku Tokyo 101-8439 Japan
Contact	Elly Eriko Inada
Telephone	81-3-4212-3070
Fax	81-3-4212-3069
E-mail	einada@ics.hit-u.ac.jp
Term(s) of Exchange	Tentative Schedule for 2009-2010 Term 1 (Fall) re-
	enrolment/Foundation Week: mid-Sept 2009 through
	3rd week of December 2009 Term 2 (Winter) beginning
	of January through end of February 2010 Term 3
	(Spring) beginning of April through end of May Term 4
	(Summer) beginning of June through end of July
School Website Address	http://www.ics.hit-u.ac.jp/
Language Requirement	No
Number of Places	2
Available	

### DATES

Term Dates:	Autumn 2009 and Spring 2010
How are courses scheduled throughout the term	For the full length of the term
Is there an exam week at the end of term?	Yes Final exams are held around the last week of each Term

Approximate number of electives offered per term	approximately 6-8 elective classes offered per Term
Approximate number of electives offered per sub term (if applicable)	approximately 6-8 elective classes offered per Term
Number of courses required to receive 4 elective credits at London Business School	Your students will need to take at least 5 classes of 2 credits each
Is there a maximum number of credits for incoming students	No We would like your students to take at least 3 classes.
Elective Process	
Same chance of getting into electives as 'home' students?	Yes
Who will our students study with	They will be studying together with our students who are in the same class.

•••••••••••	
Do you have a career	Yes
management service?	
What access will London	Full Access
Business School exchange	
students have to this	
service?	

### HOUSING

Is housing available on- campus?	Yes
Housing Service Provided	On campus dorms are available within the university. However, there is a limit to the number of rooms.

### **ALUMNI STATUS**

Will	our	students	become	Yes - full alumni status	
Alumni of your School?		ol?			

### **Student Comments**

The class is small (~50) so you get along with people around very easily. Even the Dean greets the exchange students upon arrival. Impressive speakers from all industries. You learn a lot about the Japanese culture as well.

### Sandy Leung, MBA2008

Without any doubt, the best thing was the atmosphere at the school. Everyone is very friendly. As the school is smaller, professors and admin staff know students very well and are very approachable. ICS cares about exchange students a lot. Location is also absolutely fantastic! The university is right in the centre of Tokyo (just next to the Imperial Palace) and well connected to any other areas in Tokyo. In addition, ICS provides accommodation to exchange students at a very reasonable price in the same building where classes are held. It's just perfect! Besides, quality of professors and classes is good too.

### Carmen Boyero MBA2008

The best thing about my exchange at Hitotsubashi was the career opportunities and connection. I also liked the discipline – you went to class ON TIME, and you never, ever missed a session unless you were at an interview or in the hospital.

Certain courses that were in their book were not offered the term I was there. Therefore I missed some prerequisites for classes I was hoping to take this next and next.

### Ian Schuster, MBA2003

### SCHOOL DETAILS

Name of School	The Hong Kong University of Science and
	Technology
Address	Rm 5601, Annex, The Hong Kong University of
	Science and Technology, Clear Water Bay, Kowloon
	Hong Kong Hong Kong 00000 China
Contact	Angela Ng
	Exchange Assistant
Telephone	852-23588349
Fax	852-27059596
E-mail	bmangela@ust.hk
Term(s) of Exchange	Fall Semester: 1 September 2009 – 24 October 2009
	(First-half) 25 October 2009 – 19 December 2009
	(Second-half) Spring Semester: 1 February 2010 - 3
	April 2010 (First-half) 4 April 2010 – 5 June 2010
	(Second-half)
School Website Address	http://www.mba.ust.hk
Language Requirement	No
Number of Places	7
Available	

### DATES

Term Dates:	Autumn 2009 and Spring 2010
	For the full length of the term Courses are scheduled within every half semester
Is there an exam week at the end of term?	No Exams are usually scheduled in last day of class

Approximate number of electives offered per term	around 35-50 electives per full semester
Approximate number of electives offered per sub term (if applicable)	around 35-50 electives per full semester
Number of courses required to receive 4 elective credits at London Business School	9 HKUST credits
Is there a maximum number of credits for incoming students	Yes maximum: 16 HKUST credits
Elective Process	Each exchange-in student is assigned 80 bidding points for a full semester. Students can allocate 1 to 20 points to each of their chosen electives. Students allocating more points to that specific course will be allocated places.
Same chance of getting into electives as 'home' students?	Yes If a course is over-subscribed, the number of places available will be divided between full-time

	(including exchange in students) and part-time students on a pro-rata basis, depending on the number of full-time and part-time students registered in that course.
Who will our students study with	Full-time and part-time MBA students

Do you have a career	Yes
management service?	
What access will London	Restricted Access
Business School exchange	job posting and some of the recruitment talks
students have to this	
service?	

### HOUSING

Is housing available on- campus?	Yes
Housing Service Provided	On-campus housing is not guaranteed because of limited supply. For off-campus housing, we will refer contact of property agents recommended by previous students and connect your students with other exchange students who wish to look for roommates

### **ALUMNI STATUS**

Will	our	students	become	Yes - full alumni status
Alumni of your School?		ol?		

### **Student Comments**

The best thing...living in HK, discovering Asia, the HKUST guys were very welcoming and accommodating (for classes etc).

Think carefully about whether you want group work classes (which make your schedule dependent on others, when you already have so little time there!) and the timing of classes. Consider taking classes at the downtown location. Think about whether you need to take a specific class for an LBS concentration.

### Laura Hemrika, MBA2008

The classes focused around Asia and China are probably the best.

### Corie Hardee, MBA2008

### SCHOOL DETAILS

Name of School	Indian Institute of Management Bangalore
Address	Bannerghatta Road Bangalore Karnataka 560 076 India
Contact	Dr. G Shainesh
	Coordinator, Student Exchange Programme
Telephone	26993334
Fax	26584050
E-mail	sepchair@iimb.ernet.in
Term(s) of Exchange	June 15-August 30, 2009 September 7-November 29,
	2009 December 14, 2009-February 28, 2010
School Website Address	www.iimb.ernet.in
Language Requirement	No
Number of Places	5
Available	

### DATES

DAILO	
Term Dates:	Autumn 2009 and Spring 2010
How are courses scheduled throughout the term	For the full length of the term All our courses are of 3-credits and gets over within the term.
Is there an exam week at the end of term?	Yes 24-29 August 2009 23-28 November 2009 22-27 February 2010

Approximate number of	25
electives offered per term	
Approximate number of	25
electives offered per sub term	
(if applicable)	
Number of courses required	12 credits equivalent to 4 courses = 120 contact
to receive 4 elective credits at	hours
London Business School	
	No -
Is there a maximum number	Yes
of credits for incoming	Under exceptional cases, we allow students to take
students	6 courses equivalent to 18 credits.
Elective Process	The Academic Council (a student body) will take care of the process. Normally, we suggest students to select one or two courses more than the required number to be taken, attend all the classes during the first week of the term and then make a final choice.
Same chance of getting into	Yes
electives as 'home' students?	There is no distinction between our students and
	exchange students. Everything will be the same
	from classes to examination to evaluation.
Who will our students study	Our students plus all the exchange students.
Who will our students study with	Our students plus an the exchange students.

Do you have a career	Yes
management service?	
What access will London	
Business School exchange	We may provide access to career development
students have to this	resources.
service?	

### HOUSING

Is housing available on- campus?	Yes
Housing Service Provided	During our V Term (Sept-Nov), we may provide hostel accommodation on our campus. During the other terms, they necessarily have to live off campus. We will assist them in this regard.

### **ALUMNI STATUS**

Will our students become	
Alumni of your School?	No alumni status as they will be here only for a
	term.

### **Student Comments**

It was great to experience all the changes going on in India. The people are really great and welcoming. I would recommend going with someone of similar interests. Most of students are around 22-23 years old and you may want to attend with someone who shares your interests for travel and past-times.

Get there a week early and see if you would be interested in taking the courses for their equivalent of executive / continuing education courses. The intercultural management class I took was really interesting. India can feel really chaotic, but everything comes together at the last minute - so just relax into the situation. Get there as early as you are allowed and settle in. Many people choose to travel before and after the course.

The classes are very intense and much of the subject matter is India-specific. The classes are tough and not for people who want to relax and goof-off. The polution is bad and the housing accomodations are basic/rough compared to London. Still - it was all fun!

The experience was really great. However, you need to do some planning to get the 2nd year project done and your LBS relationships will need work while you are away.

### David Hully, MBA2007

### SCHOOL DETAILS

Name of School	Indian School of Business					
Address	Cashibawli Uudarabad Andhra Dradaab 500022 India					
Address	Gachibowli Hyderabad Andhra Pradesh 500032 India					
Contact	Srujana Gankidi					
Contact	Assistant Director - Co-Curricular Activities					
Telephone	00914023187418					
Fax	00914023007099					
E-mail	Srujana_G@isb.edu					
Term(s) of Exchange	term 5: 12 Oct - 22 Nov term 6: 23 Nov - 03 Jan 2010					
	term 7: 04 Jan - 13 Feb term 8: 22 Feb - 04 Apr					
School Website Address	www.isb.edu					
Language Requirement	Yes					
Number of Places	5					
Available						

### DATES

Term Dates:	Spring 2010 (Jan-March/April)
How are courses scheduled throughout the term	For the full length of the term please check this link for course details: http://www.isb.edu/PGP/ElectiveCourses.Shtml
Is there an exam week at the end of term?	Yes The exams are conducted in the last week of the term. The term dates mentioned above are inclusive of exam days.

Approximate number of electives offered per term	exchange students can take minimum one and maximum of five courses per term. They can choose to come for one or two consecutive elective terms.			
Approximate number of electives offered per sub term (if applicable)	exchange students can take minimum one and maximum of five courses per term. They can choose to come for one or two consecutive elective terms.			
Number of courses required to receive 4 elective credits at London Business School	Each course has 20 contact hours. ISB gives one credit per course. London Business School students must take 6 ISB courses to compete 120 contact hours.			
Is there a maximum number of credits for incoming students	No NA			
Elective Process	See below			
Same chance of getting into	Yes			
electives as 'home' students?	Exchange students have bid for the elective courses. however, they do not compete with ISB students for the courses. certain number of seats			

	are allotted for exchange students in each course and the exchange students bid among themselves for the electives
Who will our students study with	Students of Post Graduate Programme in Management at ISB

Do you have a career management service?	Yes
	Full Access we provide reciprocal access to Career services to exchange students. We understand that London Business School offers full access to career services to ISB students, therefore we are willing to open full access to your students.

### HOUSING

Is housing available on- campus?	Yes
Housing Service Provided	On campus housing is limited. We will endeavour to provide on campus housing to your students. In case, we cannot find on campus housing despite our best efforts, we will help them find a suitable serviced apartment closer to ISB.

### **ALUMNI STATUS**

Will our students become	Yes - full alumni status
Alumni of your School?	NA

### **Student Comments**

Here is my viewpoint after 10 days:

The environment at ISB is designed to allow the student to maximise his/her time for studies and interaction. All day to day activities are provided for: dining, laundry, housekeeping, etc. Therefore the pace is quite demanding, every week is week 7. Taking half the normal ISB course load and completing the 2nd year project is a full schedule. The hectic nature of the school and its location 30 km out of Hyderabad does not allow one to interact much with "India". However, travel is possible during the one week break between the two terms but weekend trips do not look very feasible.

ISB's milkround is during the exchange period, and students have noted that the atmosphere is a bit more tense because of it. There are a few social activities, but the on-campus housing already provides a tremendous amount of interaction. Interaction is not only limited to other students but to the faculty as well since they also live on campus.

The quality of the courses is top-notch and the facilities are excellent. (I have yet to print anything) The entire campus is wired with network connections and every student is married to his laptop.

In sum, this is a total immersion into the academics of business school.

### Kyle Smith, MBA2002

ISB is a one-year MBA program and you will be arriving about the half-way point in their school calendar year. The professors come from virtually every top MBA program around the world so the academics are first rate. Classes are structured in 8 terms (you will be doing 2 courses per term for two terms) each for 6 weeks with a one week break in the middle for recruiting. The other students will be taking 3 or 4 courses so you should have enough time to do the second year project and a bit of touring of a great country. The facilities are a bit on the weak side but a lot of that can be attributed to the relative newness of the school. After all, 2001-2002 is the first year of the program. Also, the school is relatively remote with no businesses or shops around, so if you do not care for Indian food everyday for 13 weeks, you need not apply.

The biggest problem will be completing your second year project from India so start early and get a project you can do from here. The weather is great and the other students are wonderful hosts. Oh and Purchase Power Parity rules do not apply in Hyderabad, you can get just about anything for about 1/10 the cost in London. In summary, if you like a unique experience and are up for a challenge, I do recommend it.

### Ted Munchmeyer, MBA2002

### SCHOOL DETAILS

Name of School	Keio University, Graduate School of Business Administration
Address	4-1-1 Hiyoshi, Kohoku-ku, Yokohama City Kanagawa 223-8526 Japan
Contact	Junko Hirota
Telephone	81455642441
Fax	81455623502
E-mail	junko.hirota@adst.keio.ac.jp
Term(s) of Exchange	Fall Term(September - December) Winter Term(January - March)
School Website Address	http://www.kbs.keio.ac.jp/
Language Requirement	Yes - English or Japanese
Number of Places Available	2

### DATES

Term Dates:	Autumn 2009 (Sept/Oct-Dec)
How are courses scheduled throughout the term	For the full length of the term
Is there an exam week at	No
the end of term?	Exams are usually held in the last class.

Approximate number of electives offered per term	5 courses + 1 Individual Field Study (upon request) *Above courses are taught in English. Exchange students may also take other elective courses in Japanese if they have an advanced proficiency level of Japanese.			
Approximate number of electives offered per sub term (if applicable)	5 courses + 1 Individual Field Study (upon request) *Above courses are taught in English. Exchange students may also take other elective courses in Japanese if they have an advanced proficiency level of Japanese.			
Number of courses required to receive 4 elective credits at London Business School				
Is there a maximum number of credits for incoming students	No			
Elective Process	Students will make course registration before the start of each term. Students may add/drop courses during the add/drop period which is held after the term begins.			
Same chance of getting into electives as 'home' students?	Yes Exchange students will make course registration at the same time as our students.			

Who will our students study	Other	exchange	students	and	students	of	Keio
with	Busine	ess School					

Do you have a career management service?	Yes
management service :	
What access will London	No Access
Business School exchange	
students have to this	
service?	

### HOUSING

Is housing available campus?	on-	Yes
Housing Service Provided		We have on-campus housing, and we guarantee at least one room for one exchange institution.

### **ALUMNI STATUS**

Will our students become	No	
Alumni of your School?		

### SCHOOL DETAILS

Name of School	Melbourne Business School
Address	200 Leicester Street Carlton Victoria 3053 Australia
Contact	Elizabeth Pauser Student Events Coordinator
Telephone	0011-61-3-9349-8195
Fax	0011-61-3-9349-8133
E-mail	e.pauser@mbs.edu
Term(s) of Exchange	Term 1 2009 - Monday 9th Feb to Friday 8th May Term 3 2009 - Monday 14th Sept to Friday 11th Dec Term 1 2010 - Feb to May
School Website Address	www.mbs.edu
Language Requirement	No
Number of Places Available	5

### DATES

DAILS	
Term Dates:	Autumn 2009 and Spring 2010
How are courses scheduled throughout the term	Other Course are scheduled in the following modes: *Full length of term *Intensively for 6 weeks *Hyper- intensively - courses completed over a two week period
Is there an exam week at the end of term?	Yes Exams for all intensive subjects are taken at the completion of the class not during exam week.

27 to 30
27 to 30
3.5 Each full credit subject has 36 contact hours
Each half credit subject (unit) has 18 contact hours
No
Exchange students and students enrolled in their
final terms are given first preference.
Yes
If we receive a students enrolment form on time we
endeavour to offer them all of their preferred
subjects.
Full time and part time MBA's
·

Do you have a career management service?	Yes
What access will London Business School exchange students have to this service?	Full Access

### HOUSING

Is housing available on campus?	No
Housing Service Provided	We provide students with a list of student housing options and real estate agents to assist them with their housing needs.

### **ALUMNI STATUS**

Will	our	students	become	Yes - full alumni status
Alum	ni of	your Schoo	ol?	

### **Student Comments**

Meeting MBAs from schools across the US and the world and traveling in Australia afterwards were the best bits.

I do not recommend people go to MBS in the spring term. I was the first to go from LBS so I decided to go in spring for half of the 12 week term (they have half term classes and a full term would have conflicted too much with LBS). The course selection is really poor and quality of students and teaching much below LBS. They are known for marketing but the 1 marketing class I took (Consumer Behavior) was more on an undergraduate level than an MBA level.

Most exchange schools (esp outside the US) are going to have a lower class quality than LBS. So accept that you are going on exchange for the other experiences (networking, looking for jobs in exchange school city, traveling, etc) and not for course quality. In summer term at LBS the course selection is very limited - spring term is the best selection so missing that is rough.

I missed a lot. I was president of 2 clubs and involved in others - going away significantly affects how you can manage clubs. You'll miss social events and other school functions. Also, as many people are on exchange first term and many graduate early, there are people I never really saw after first year was over as we were on alternate term exchanges and they graduated early. On the other hand, it's a great experience as long as you realize exactly what you are giving up and if you know what you are getting in to.

### Christine Kaulfers, MBA2007

### SCHOOL DETAILS

Name of School	The University of Hong Kong, Faculty of Business and Economics, MBA Office
Address	Pokfulam Road Hong Kong China
Contact	Chris Chan
Telephone	852-2859-1082
Fax	852-2549-3735
E-mail	chrischan@business.hku.hk
Term(s) of Exchange	Early January to Mid-June.
School Website Address	www.mba.hku.hk
Language Requirement	Yes
Number of Places Available	6

### DATES

Term Dates:	Spring 2010 (Jan-March/April)
How are courses scheduled throughout the term	In shorter modules Each module lasts for around 6 weeks.
Is there an exam week at the end of term?	Yes Exams are normally held in the last week of module.

### ELECTIVES

Approximate number of	7-8
electives offered per term	
Approximate number of	7-8
electives offered per sub term	
-	
(if applicable)	
Number of courses required	32.5 hours for each HKU full course and one full
to receive 4 elective credits at	course is equivalent to 6 credits at HKU. 108
London Business School	credits are required for the full-time program.
Is there a maximum number	Yes
Is there a maximum number	Yes
Is there a maximum number of credits for incoming	Yes A total of 5 courses spreading over at least 2
Is there a maximum number	Yes A total of 5 courses spreading over at least 2 modules.
Is there a maximum number of credits for incoming	Yes A total of 5 courses spreading over at least 2
Is there a maximum number of credits for incoming students	Yes A total of 5 courses spreading over at least 2 modules.
Is there a maximum number of credits for incoming students Elective Process	Yes A total of 5 courses spreading over at least 2 modules. Pre-requisites may apply.
Is there a maximum number of credits for incoming students Elective Process Same chance of getting into electives as 'home' students?	Yes A total of 5 courses spreading over at least 2 modules. Pre-requisites may apply. Yes Course selection must be submitted by August 31.
Is there a maximum number of credits for incoming students Elective Process Same chance of getting into	Yes A total of 5 courses spreading over at least 2 modules. Pre-requisites may apply. Yes

### **CAREERS SERVICES**

Do you have a career	Yes
management service?	
What access will London	Restricted Access
Business School exchange	Access to career opportunities and job list only.
students have to this?	

### HOUSING

Is housing available on- campus?	No
Housing Service Provided	However, assistance will be provided.

### **ALUMNI STATUS**

Will our students become	No
Alumni of your School?	

### NOTE

Any additional information	Student visa for Hong Kong and health insurance
	should be arranged prior to arrival.

### **Student Comments**

Living and going to school in central Hong Kong! One of HKU's major plus points is that its campus is right in central HK.

While HKU is no-where near the same calibre as London Business School, I highly recommend going on exchange to Hong Kong. It's an amazing place!! And even if you aren't learning that much in the classroom - you will learn so much from the experience of living in Asia. Keep in mind that if you aren't an independent and self-motivated person - the HKU program isn't for you. There is no 'hand-holding' and you are pretty much left to your own devices. Also, note that you will be taking classes with majority Executive MBAs ... and all classes are held at night time.

### Hillary Hutcheson, MBA2008

### AFRICA

University of Cape Town, Graduate School of Business

### SCHOOL DETAILS

Name of School	Graduate School of Business, University of Cape Town
Address	Portswood Road Greenpoint Cape Town Western Cape 8001 South Africa
Contact	Michele Snyders
Telephone	27214061319
Fax	27214061469
E-mail	micheles@gsb.uct.ac.za
Term(s) of Exchange	31 January 2009 -26 April 2009, 4 May 2009 - 12 July 2009, 27 July 2009 - 4 October 2009, 12 October 2009 - 11 December 2009
School Website Address	www.gsb.uct.ac.za
Language Requirement	Yes
Number of Places Available	10

### DATES

DAILS	
Term Dates:	Spring 2010 (Jan-March/April)
How are courses scheduled throughout the term	For the full length of the term In each term the students have to do all the core courses - term 1 & 2. Term 3 & 4, we have electives running. In Term 3, we also have 2 core courses running for the full-time class
Is there an exam week at the end of term?	Yes At the end of each term, there is an exam. All courses taken in that term will be finalised with a final exam

### ELECTIVES

Approximate number of	10 - 12
electives offered per term	
Approximate number of	10 - 12
electives offered per sub term	
(if applicable)	
Number of courses required	1 core course = 100 contact hours = 4 credits 1
to receive 4 elective credits at	single elective = 50 contact hours = 2 credits 150
London Business School	UCT credits to earn 4 LBS credits
Is there a maximum number	No
of credits for incoming	
students	
Elective Process	Students have to choose electives up to 12 credits.
	Of these 12 credits they have to pass 10. We have
	single electives - 2 credits and double electives - 4
	credits.
Same chance of getting into	Yes
electives as 'home' students?	
Who will our students study	Your students will be studying with students from
with	Stern, Kellogg, Chicago, UNC Kenan-Flagler.

### **CAREERS SERVICES**

Do	you	have	а	career	Yes
man	ageme	nt servi	ce?		

What access will London	Full Access
Business School exchange students have to this service?	

### HOUSING

Is housing available on- campus?	No
Housing Service Provided	We have the Breakwater Lodge on the same premises as the Business School

### ALUMNI STATUS

Will	our	students	become	Yes - full alumni status
Alum	ni of	your Schoo	ol?	

### **Student Comments**

The best thing:

The people I was able to meet and the experiences I was able to have.

Advice: I was extremely limited in terms of course selection. I would say that rather than signing up for courses that are also offered in London, students should try to find unique or Africa-specific courses that they would not be able to get in London. Therein lies that value added, as the teaching at London is significantly better than UCT.

### Ime Ekong, MBA2009

Best thing: Experiencing a small touch of emerging Africa and interacting with all sorts of students from Southern Africa

But be aware that the academic level of the classes, classmates and lecturers, is much lower than in LBS

### Shamik Narotam, MBA2007

I was unimpressed with the level of education at UCT GSB and found it routine. The best part of being here has been Cape Town (which is a great city) and getting involved in volunteer work (which has been the educational component for me).

### Maya Fernandez, MBA2007

The best thing was - the interaction with and exposure to the business and political community. However, the quality and/or enthusiasm of professors were generally low – I had one great professor, but otherwise the learning came independently and outside of the classroom.

### Jennifer Kemmeter, MBA2006

I think the best thing about this exchange experience was the opportunity to gain a different perspective...it was nice to be at an international school where most of the classroom material was not based on American cases or Western issues.

I would have liked to have known - in advance when classes actually ended...we only had classes from Sept 19 through the end of October, finishing exams as early as Nov 1. Knowing that would have helped us to better plan our stay.

### **Christine Keating, MBA2006**

Location. Cape Town is an amazing city with so much to offer. It has a vibrant culture, a growing business community and a stunning setting. It has a first world feel, but also faces many obstacles facing the developing world. I could do my class reading on the beach as a pod of whales swam by. I also was able to complete my Shadowing project in Cape Town, which gave me a different view of South Africa.

There were only a handful of electives on offer. I would have liked to have had more choice. In addition, the quality of the courses varied fairly dramatically. It would have been nice to have some additional information on the professors teaching each course.

I wish that I knew that there would be several events that would require a suit. All the events were optional, but it would have been nice to have a suit. There was a class ball and an annual dinner. The UCT class is fairly small, 75 students, and close knit. They tend to get excited about class events, so it is nice to attend as many as possible.

### Jeffrey Cooper, MBA2005

The Environment. UCT is a quite small school and all the people are extremely friendly. In less than 2 days we were all welcomed as one of the full-time students. As well, we have been able to experience a completely different perspective of business from which we are used at London Business School. (Almost everybody is local and works in industry, as opposed to London Business School Finance / Consulting background). They even have children!!! Finally, but equally important is the city. Cape Town is one of the most beautiful spots I have ever seen!!!

Lectures are pretty compressed as you normally have 2 lecture of the same course per week. Also classes some Saturdays, 8am...

### Juan de la Brena, MBA2005

The best thing about my exchange:

Besides being in awe of one's natural surroundings every day, the privilege of going to a continent I've never been to before and being immersed in the local culture. This includes learning about the challenges that South Africa is facing given its apartheid history and how to interact/deal with this not only in a conventional business context, but in everyday life. Speaking with classmates that have grown up in South Africa and learning their perspective on their country and the rest of the world was fascinating.

### Jen Cha, MBA 2004

## Exchange Schools Quick Comparison

School		Term(s) Exchange Offered	No of Places 2008/09	Language Requirement	Electives offered per term	Fulltime workload		Housing on campus?	Alumni Status?
Groupe HEC - HEC MBA Program (ISA)	Paris, France	Autumn	8	No	60-70	1 course = 14 credits	Full Access	No	Yes (full)
IESE Business School, University of Navarra	Barcelona, Spain	Autumn and Spring	12	English	40 approx.	6 credits	Full Access	No	Yes (full)
SDA Bocconi	Milan, Italy	Autumn	5	English		TBC	Restricted Access: no access to minor seminars and CV Book	No	No
WHU Koblenz, Otto Beisheim Graduate School of Management		Autumn and Spring	2	No	30 approx.	6 electives	Full Access	No	Yes, partial
Anderson School at UCLA	Los Angeles, CA, USA	Autumn	5	English	10-15 approx.	4 courses	Restricted Access	No	Yes
Columbia University Graduate School of Business		Autumn and Spring	8	No	80	12 credits	Full Access	No	Yes, partial
Fuqua School of Business	Durham, NC, USA	Autumn and Spring	8	English	45-52	5 classes	Restricted: No Resume book online tool and on- campus interviewing campus interviewing	,	Yes, partial

School	Location	Term(s) Exchange Offered	No of Places 2008/09	Language Requirement	Electives offered per term	Fulltime workload		Housing on campus?	Alumni Status?
Haas School of Business, University of California, Berkeley	Berkeley, CA, USA	Autumn	5	English	50-60	12 units	Full Access	No	Yes (full)
Kellogg School of Management, Northwestern University	Evanston, IL, USA	Autumn and Spring	12	English	65	4 courses	Restricted: no on-campus interviews	Yes	No
MIT Sloan	Cambridge, MA, USA	Autumn	2	No	75 approx.	36 units	Full Access	No	No
Rotman School of Business	Toronto, Canada	Autumn and Spring	2	English	40	4-5 courses	Restricted: No applying to summer internships	No	Yes (full)
Stern School of Business, New York University	New York, NY, USA	Autumn and Spring	15	English	90 approx.	12 credits	Restricted: no on-campus interviews and recruiting		No
Tuck School of Business at Dartmouth	Hanover, NH, USA	Autumn and Spring	9	English	24	4 courses	Restricted	No	No
University of Chicago Graduate School of Business (GSB)	Chicago, IL, USA	Autumn and Spring	8	No	30-40	4 courses	Restricted	Yes	Yes, partial
The Stephen M Ross School of Business at the University of Michigan	Ann Arbor, MI, USA	Autumn and Spring	8	English		ТВА	Full Access	No	No

School	Location	Term(s) Exchange Offered	No of Places 2008/09	Language Requirement		Fulltime workload		Housing on campus?	Alumni Status?
Wharton School, University of Pennsylvania	Philadelphia, PA, USA	Autumn and Spring	3	No	100-120		Restricted: no access to CV book or interviews		No
FGV-EAESP Escola de Administração de Empresas de São Paulo da Fundação Getulio Vargas	Sao Paulo, Brazil	Autumn and Spring	8	Yes	No specific number	8 credits	Yes	Yes	No
IAE, Management & Business School of Austral University	Buenos Aires, Argentina	Autumn and Spring	6	Yes, English and Spanish		No credit system	Full Access	No	Yes, Partial
IPADE	Mexico	Spring	3	No, Spanish optional	12-15	4-5 courses	Full Access	Yes	Yes (full)
Australian Graduate School of Management (AGSM)	Sydney, Australia	Autumn and Spring	11	Yes	Contact school for further info	4 courses	Full Access	No	Contact school
China Europe International Business School (CEIBS)	Shanghai, China	Autumn	14	English	6-20	10 credits	Full Access	Yes (limited)	Yes (full)
Chinese University of Hong Kong (CUHK)	Shatin, Hong Kong	Autumn and Spring	11	English	8-10	ТВА	Restricted	Yes	No
Fudan University	Shanghai, China	Autumn and Spring	5	No	15 approx.	6 credits	ТВА	Yes	Yes (full)
Hitotsubashi University, The Graduate School of International Corporate Strategy	Tokyo, Japan	Autumn and Spring	2	No	6-8	5 classes	Full Access	Yes	Yes (full)

School	Location	Term(s) Exchange Offered	No of Places 2008/09	Language Requirement	Electives offered per term	Fulltime workload		Housing on campus?	Alumni Status?
Hong Kong University of Science & Technology- School of Business & Management	Clearwater Bay, Kowloon Hong Kong	Autumn and Spring	7	No	35-50	9 HKUST credits	Restricted: No access to job postings and some recruitment talks	Yes	Yes (full)
Indian Institute of Management, Bangalore	Bangalore, India	Autumn and Spring	5	No	25	4 courses	Restricted	Yes	No
Indian School of Business	Hyderabad, India	Spring	5	English		6 courses	Full Access	Yes	Yes (full)
Keio University Graduate School of Business Administration	Yokohama, Japan	Autumn	2	English or Japanese	5 +1 field study		No	Yes	No
Melbourne Business School	Melbourne, Australia	Autumn and Spring	5	No	27-30	3-4	Full Access	No	Yes (full)
The University of Hong Kong, Faculty of Business and Economics	Pokfulam Road, Hong Kong	Spring	6	English	7-8		Restricted: No career opportunities and job listings	No	No
University of Cape Town, Graduate School of Business	Greenpoint, South Africa	Spring	10	English	10-12	150 UCT credits	Full Access	Yes	Yes (full)

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